

# Adecco Group – Consolidated balance sheets

in millions, except share and per share information

As of (in EUR)	Note	31.12.2015	31.12.2014
<b>Assets</b>			
Current assets:			
• Cash and cash equivalents		1,198	695
• Short-term investments		10	3
• Trade accounts receivable, net	3	3,972	3,676
• Other current assets	13	307	262
<b>Total current assets</b>		<b>5,487</b>	<b>4,636</b>
Property, equipment, and leasehold improvements, net	4	192	222
Other assets	13	512	494
Intangible assets, net	2, 5	517	501
Goodwill	2, 5	3,018	3,583
<b>Total assets</b>		<b>9,726</b>	<b>9,436</b>
<b>Liabilities and shareholders' equity</b>			
<b>Liabilities</b>			
Current liabilities:			
• Accounts payable and accrued expenses:			
• Accounts payable		771	746
• Accrued salaries and wages		818	795
• Accrued payroll taxes and employee benefits		1,027	893
• Accrued sales and value added taxes		430	431
• Accrued income taxes		40	49
• Other accrued expenses	13	693	693
• Total accounts payable and accrued expenses		3,779	3,607
• Short-term debt and current maturities of long-term debt	6	415	89
<b>Total current liabilities</b>		<b>4,194</b>	<b>3,696</b>
Long-term debt, less current maturities	6	1,832	1,580
Other liabilities	13	354	321
<b>Total liabilities</b>		<b>6,380</b>	<b>5,597</b>
<b>Shareholders' equity</b>			
Adecco shareholders' equity:			
• Common shares	7	108	111
• Additional paid-in capital	7	721	1,063
• Treasury shares, at cost	7	(258)	(303)
• Retained earnings		2,782	3,072
• Accumulated other comprehensive income/(loss), net	7	(13)	(108)
<b>Total Adecco shareholders' equity</b>		<b>3,340</b>	<b>3,835</b>
Noncontrolling interests		6	4
<b>Total shareholders' equity</b>		<b>3,346</b>	<b>3,839</b>
<b>Total liabilities and shareholders' equity</b>		<b>9,726</b>	<b>9,436</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Adecco Group – Consolidated statements of operations

*in millions, except share and per share information*

<i>For the fiscal years ended December 31 (in EUR)</i>	<b>Note</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Revenues	15	22,010	20,000	19,503
Direct costs of services		(17,831)	(16,297)	(15,943)
<b>Gross profit</b>		<b>4,179</b>	<b>3,703</b>	<b>3,560</b>
Selling, general, and administrative expenses		(3,098)	(2,775)	(2,739)
Amortisation of intangible assets	5	(41)	(37)	(42)
Impairment of goodwill	5	(740)		
<b>Operating income</b>	15	<b>300</b>	<b>891</b>	<b>779</b>
Interest expense		(67)	(69)	(79)
Other income/(expenses), net	12	13	5	(2)
<b>Income before income taxes</b>		<b>246</b>	<b>827</b>	<b>698</b>
Provision for income taxes	13	(236)	(187)	(140)
<b>Net income</b>		<b>10</b>	<b>640</b>	<b>558</b>
Net income attributable to noncontrolling interests		(2)	(2)	(1)
<b>Net income attributable to Adecco shareholders</b>		<b>8</b>	<b>638</b>	<b>557</b>
<b>Basic earnings per share</b>	14	<b>0.05</b>	<b>3.62</b>	<b>3.09</b>
Basic weighted-average shares	14	172,526,685	176,267,821	180,511,706
<b>Diluted earnings per share</b>	14	<b>0.05</b>	<b>3.61</b>	<b>3.08</b>
Diluted weighted-average shares	14	172,712,214	176,589,179	180,781,433

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# Adecco Group – Consolidated statements of comprehensive income

*in millions, except share and per share information*

<i>For the fiscal years ended December 31 (in EUR)</i>	<b>Note</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Net income		10	640	558
Other comprehensive income/(loss), net of tax:				
• Currency translation adjustment of long-term intercompany loans (net of tax of, 2015: EUR 2, 2014: EUR (2), 2013: EUR 2)		(20)	28	(27)
• Currency translation adjustment of net investment hedge (net of tax of, 2015: less than EUR 1)		3		
• Currency translation adjustment excluding long-term intercompany loans and net investment hedge (net of tax of, 2015: EUR 1, 2014: less than EUR 1, 2013: less than EUR 1)		122	179	(133)
• Change in pension prior years' service costs (net of tax of, 2015: less than EUR 1, 2014: less than EUR 1, 2013: EUR (1))	9		1	5
• Change in net actuarial gain/(loss) on pensions (net of tax of, 2015: EUR 3, 2014: EUR 2, 2013: EUR (1))	9	(10)	(9)	6
• Change in fair value of cash flow hedges (net of tax of, 2015: less than EUR 1, 2014: less than EUR 1, 2013: less than EUR 1)	10			(1)
Total other comprehensive income/(loss)		95	199	(150)
<b>Total comprehensive income</b>		<b>105</b>	<b>839</b>	<b>408</b>
Less comprehensive income attributable to noncontrolling interests		(2)	(2)	(1)
<b>Comprehensive income attributable to Adecco shareholders</b>		<b>103</b>	<b>837</b>	<b>407</b>

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# Adecco Group – Consolidated statements of cash flows

*in millions, except share and per share information*

<i>For the fiscal years ended December 31 (in EUR)</i>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Cash flows from operating activities</b>			
Net income	10	640	558
Adjustments to reconcile net income to cash flows from operating activities:			
• Depreciation and amortisation	135	129	143
• Impairment of goodwill	740		
• Bad debt expense	10	9	8
• Stock-based compensation	21	15	13
• Deferred tax provision/(benefit)	29	(10)	38
• Other, net	24	7	15
Changes in operating assets and liabilities, net of acquisitions:			
• Trade accounts receivable	(186)	(38)	(173)
• Accounts payable and accrued expenses	56	106	134
• Other assets and liabilities	(40)	(73)	(216)
<b>Cash flows from operating activities</b>	<b>799</b>	<b>785</b>	<b>520</b>
<b>Cash flows from investing activities</b>			
Capital expenditures	(97)	(80)	(81)
Proceeds from sale of property and equipment	2	28	3
Acquisition of Knightsbridge, net of cash acquired	(56)		
Cash settlements on derivative instruments	(94)	(5)	25
Purchase of short-term investments	(16)	(5)	
Proceeds from sale of short-term investments	7	2	
Other acquisition and investing activities, net	8	(33)	(2)
<b>Cash used in investing activities</b>	<b>(246)</b>	<b>(93)</b>	<b>(55)</b>

For the fiscal years ended December 31 (in EUR)

	2015	2014	2013
<b>Cash flows from financing activities</b>			
Borrowings of short-term debt under the commercial paper programme	446	427	563
Repayment of short-term debt under the commercial paper programme	(488)	(459)	(666)
Other net increase/(decrease) in short-term debt	46	(26)	44
Borrowings of long-term debt, net of issuance costs	498		398
Repayment of long-term debt		(346)	(345)
Dividends paid to shareholders	(348)	(291)	(266)
Purchase of treasury shares	(225)	(281)	(297)
Other financing activities, net	1	(2)	(1)
<b>Cash used in financing activities</b>	<b>(70)</b>	<b>(978)</b>	<b>(570)</b>
<b>Effect of exchange rate changes on cash</b>	<b>20</b>	<b>18</b>	<b>(35)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>503</b>	<b>(268)</b>	<b>(140)</b>
Cash and cash equivalents:			
• Beginning of year	695	963	1,103
• End of year	1,198	695	963
<b>Supplemental disclosures of cash paid</b>			
Cash paid for interest	56	78	76
Cash paid for income taxes	237	230	169

The accompanying notes are an integral part of these consolidated financial statements.

# Adecco Group – Consolidated statements of changes in shareholders' equity

in millions, except share and per share information

<i>in EUR</i>	Common shares	Additional paid-in capital	Treasury shares, at cost	Retained earnings	Accumulated other comprehensive income/(loss), net	Non- controlling interests	Total shareholders' equity
<b>January 1, 2013</b>	<b>118</b>	<b>1,616</b>	<b>(175)</b>	<b>2,294</b>	<b>(157)</b>	<b>3</b>	<b>3,699</b>
<b>Comprehensive income:</b>							
Net income				557		1	558
Other comprehensive income/(loss)					(150)		(150)
<b>Total comprehensive income</b>							<b>408</b>
Stock-based compensation		13					13
Vesting of share awards		(12)	12				
Treasury shares purchased on second trading line			(280)				(280)
Other treasury share transactions			(18)				(18)
Cash dividends, CHF 1.80 per share		(266)					(266)
Other		1					1
<b>December 31, 2013</b>	<b>118</b>	<b>1,352</b>	<b>(461)</b>	<b>2,851</b>	<b>(307)</b>	<b>4</b>	<b>3,557</b>
<b>Comprehensive income:</b>							
Net income				638		2	640
Other comprehensive income/(loss)					199		199
<b>Total comprehensive income</b>							<b>839</b>
Stock-based compensation		15					15
Vesting of share awards		(14)	14				
Share cancellation	(7)		424	(417)			
Treasury shares purchased on second trading line			(257)				(257)
Other treasury share transactions			(23)				(23)
Cash dividends, CHF 2.00 per share		(291)					(291)
Other		1				(2)	(1)
<b>December 31, 2014</b>	<b>111</b>	<b>1,063</b>	<b>(303)</b>	<b>3,072</b>	<b>(108)</b>	<b>4</b>	<b>3,839</b>
<b>Comprehensive income:</b>							
Net income				8		2	10
Other comprehensive income/(loss)					95		95
<b>Total comprehensive income</b>							<b>105</b>
Stock-based compensation		21					21
Vesting of share awards		(15)	15	(1)			(1)
Share cancellation	(3)		257	(297)			(43)
Treasury shares purchased on second trading line			(207)				(207)
Other treasury share transactions			(20)				(20)
Cash dividends, CHF 2.10 per share		(348)					(348)
<b>December 31, 2015</b>	<b>108</b>	<b>721</b>	<b>(258)</b>	<b>2,782</b>	<b>(13)</b>	<b>6</b>	<b>3,346</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Adecco Group – Notes to consolidated financial statements

*in millions, except share and per share information*

## **Note 1 • The business and summary of significant accounting policies**

### **Business**

The consolidated financial statements include Adecco S.A., a Swiss corporation, its consolidated subsidiaries as well as variable interest entities in which Adecco is considered the primary beneficiary (collectively, “the Company”). The Company’s principal business is providing human resource services including temporary staffing, permanent placement, outsourcing, career transition, and other services to businesses and organisations throughout Europe, North America, Asia Pacific, South America, and North Africa. At the end of 2015, the Company’s worldwide network consists of around 5,100 branches and more than 32,000 full-time equivalent (“FTE”) employees in over 60 countries and territories.

The Company is organised in a geographical structure plus the global business Lee Hecht Harrison, which corresponds to the primary segments. This structure is complemented by business lines. The segments consist of France, North America, UK & Ireland, Germany & Austria, Japan, Italy, Benelux, Nordics, Iberia, Australia & New Zealand, Switzerland, Emerging Markets, and Lee Hecht Harrison. The business lines consist of General Staffing (Office, Industrial) and Professional Staffing (Information Technology, Engineering & Technical, Finance & Legal, Medical & Science), as well as Solutions. Solutions comprises Career Transition & Talent Development (“CTTD”), and Business Process Outsourcing (“BPO”), which includes Managed Service Programmes (“MSP”), Recruitment Process Outsourcing (“RPO”), and Vendor Management System (“VMS”). The classification of a specific branch into a business line for General Staffing and Professional Staffing is determined by the business line generating the largest revenue share in that specific branch.

### **Basis of presentation**

The consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles (“U.S. GAAP”) and the provisions of Swiss law.

### **Reporting currency**

The reporting currency of the Company is the Euro, which reflects the significance of the Company’s Euro-denominated operations. Adecco S.A.’s share capital is denominated in Swiss Francs and the Company declares and pays dividends in Swiss Francs.

### **Foreign currency translation**

The Company’s operations are conducted in various countries around the world and the financial statements of foreign subsidiaries are reported in the applicable foreign currencies (functional currencies). Financial information is translated from the applicable functional currency to the Euro, the reporting currency, for inclusion in the Company’s consolidated financial statements. Income, expenses, and cash flows are translated at average exchange rates prevailing during the fiscal year or at transaction exchange rates, and assets and liabilities are translated at fiscal year-end exchange rates. Resulting translation adjustments are included as a component of accumulated other comprehensive income/(loss), net, in shareholders’ equity. Exchange gains and losses on intercompany balances that are considered permanently invested are also included in equity.

### **Principles of consolidation**

The consolidated financial statements include 100% of the assets, liabilities, revenues, expenses, income, loss, and cash flows of Adecco S.A., its consolidated subsidiaries and entities for which the Company has been determined to be the primary beneficiary under the Financial Accounting Standards Board (“FASB”), Accounting Standards Codification (“ASC”) 810, “Consolidation” (“ASC 810”). As of December 31, 2015, the consolidated subsidiaries include all majority-owned subsidiaries of the Company. Noncontrolling interests for entities fully consolidated but not wholly owned by the Company are accounted for in accordance with ASC 810 and are reported as a component of equity. Intercompany balances and transactions have been eliminated in the consolidated financial statements.

The Company records investments in affiliates over which it is able to exercise significant influence using the equity method of accounting. The cost method of accounting is applied for investments in entities which do not have readily determinable fair values and over which the Company is not able to exercise significant influence (generally investments in which the Company’s ownership is less than 20%).

# Adecco Group – Notes to consolidated financial statements

*in millions, except share and per share information*

The Company accounts for variable interest entities (“VIEs”) in accordance with ASC 810 which requires the consolidation of a VIE in which an entity is considered the primary beneficiary. The primary beneficiary of a VIE is the enterprise that has both the power to direct the activities of a VIE that most significantly impact the VIE’s economic performance and the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE. An entity is required to perform a qualitative and a quantitative analysis to determine whether it has controlling financial interest in a VIE.

## **Use of estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make judgements, assumptions, and estimates that affect the amounts reported in the consolidated financial statements and accompanying notes. On an ongoing basis, management evaluates its estimates, including those related to allowance for doubtful accounts, accruals and provisions, impairment of goodwill and indefinite-lived intangible assets, contingencies, pension accruals, and income taxes. The Company bases its estimates on historical experience and on various other market-specific assumptions that are believed to be reasonable under the circumstances. The results of these estimates form the basis for making judgements about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from those estimates.

## **Recognition of revenues**

The Company generates revenues from sales of temporary staffing services, permanent placement services, outsourcing services, career transition, and other services. Revenues are recognised on the accrual basis and are reported net of any sales taxes. Allowances are established for estimated discounts, rebates, and other adjustments and are recorded as a reduction of sales.

Revenues related to temporary staffing services are generally negotiated and invoiced on an hourly basis. Associates record the hours they have worked and these hours, at the rate agreed with the customer, are then accumulated and billed according to the agreed terms. Temporary staffing service revenues are recognised upon rendering the services.

Revenues related to permanent placement services are generally recognised at the time the candidate begins full-time employment, or as the fee is earned. Allowance provisions are established based on historical information for any non-fulfilment of permanent placement obligations.

Revenues related to outsourcing services (including MSP, RPO), VMS, career transition, and other services are negotiated with the client on a project basis and are recognised upon rendering the services. Revenues invoiced prior to providing services are deferred and recognised in other current liabilities until the services are rendered.

The Company presents revenues and the related direct costs of services in accordance with ASC 605-45, “Revenue Recognition – Principal Agent Considerations”. For sales arrangements in which the Company acts as a principal in the transaction and has risks and rewards of ownership (such as the obligation to pay the associate and the risk of loss for collection and performance or pricing adjustments), the Company reports gross revenues and gross direct costs. Under arrangements where the Company acts as an agent, as is generally the case in most MSP contracts, revenues are reported on a net basis.

The Company provides services in the normal course of business at arm’s length terms to entities that are affiliated with certain of its officers, Board members, and significant shareholders through investment or board directorship.

## **Marketing expenses**

Marketing expenses totalled EUR 80, EUR 76, and EUR 71 in 2015, 2014, and 2013, respectively. These costs are included in SG&A and are generally expensed as incurred.

## **Cash equivalents and short-term investments**

Cash equivalents consist of highly liquid instruments having an original maturity at the date of purchase of three months or less.

The Company’s policy is to invest excess funds primarily in investments with maturities of 12 months or less, and in money market and fixed income funds with sound credit ratings, limited market risk, and high liquidity.



#### **Trade accounts receivable**

Trade accounts receivable are recorded at net realisable value after deducting an allowance for doubtful accounts. The Company makes judgements on an entity-by-entity basis as to its ability to collect outstanding receivables and provides an allowance for doubtful accounts based on a specific review of significant outstanding invoices. For those invoices not specifically reviewed, provisions are provided at differing percentages based on the age of the receivable. In determining these percentages, the Company analyses its historical collection experience and current economic trends. Where available and when cost effective, the Company utilises credit insurance. Accounts receivable balances are written off when the Company determines that it is unlikely that future remittances will be received, or as permitted by local law.

#### **Property, equipment, and leasehold improvements**

Property and equipment are carried at historical cost and are depreciated on a straight-line basis over their estimated useful lives (generally three to ten years for furniture, fixtures, and office equipment; three to five years for computer equipment and software; and twenty to forty years for buildings). Leasehold improvements are stated at cost and are depreciated over the shorter of the useful life of the improvement or the remaining lease term, which includes the expected lease renewal. Expenditures for repairs and maintenance are charged to expense as incurred.

#### **Capitalised software costs**

The Company capitalises purchased software as well as internally developed software. Internal and external costs incurred to develop internal use software during the application development stage are capitalised. Application development stage costs generally include software configuration, coding, installation, and testing. Costs incurred for maintenance, testing minor upgrades, and minor enhancements are expensed as incurred. Capitalised software costs are included in property, equipment, and leasehold improvements, net. Capitalised costs are amortised on a straight-line basis over the estimated useful life commencing when the software is placed into service, generally three to five years.

#### **Goodwill and indefinite-lived intangible assets**

Goodwill represents the excess of the purchase price in a business combination over the value assigned to the net tangible and identifiable intangible assets of businesses acquired less liabilities assumed. In accordance with ASC 350, "Intangibles – Goodwill and Other" ("ASC 350"), goodwill and indefinite-lived intangible assets are not amortised. Rather, the carrying value of goodwill and indefinite-lived intangible assets is tested annually for impairment.

Goodwill is tested on a reporting unit level using a two-step impairment test. Reporting units may be operating segments as a whole or an operation one level below an operating segment, referred to as a component. In step one of the goodwill impairment test, the carrying value of each reporting unit is compared to the reporting unit's fair value as determined using a combination of comparable market multiples, additional market information, and discounted cash flow valuation models. If the fair value of the reporting unit is lower than the carrying value of the reporting unit, step two is performed to measure the amount, if any, of impairment. In step two, the fair value of all assets and liabilities of the reporting unit is determined, as if the reporting unit had been acquired on a stand-alone basis. The fair value of the reporting unit's assets and liabilities is then compared to the fair value of the reporting unit, with the excess, if any, considered to be the implied goodwill of the reporting unit. If the carrying value of the reporting unit's goodwill exceeds this implied goodwill value, that excess is recorded as an impairment charge in operating income.

Indefinite-lived intangible assets are tested by comparing the fair value of the asset to the carrying value of the asset. In the event that the carrying value exceeds the fair value, an impairment charge is recorded in operating income.

#### **Definite-lived intangible assets**

In accordance with ASC 805, "Business Combinations" ("ASC 805"), purchased identifiable intangible assets are capitalised at fair value as of the acquisition date. Intangible assets with definite lives, primarily customer relationships, are generally amortised on a straight-line basis over the estimated period in which benefits are received, which generally ranges from one to ten years.

# Adecco Group – Notes to consolidated financial statements

*in millions, except share and per share information*

## **Impairment of long-lived assets including definite-lived intangible assets**

The Company evaluates long-lived assets, including intangible assets with definite lives, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable in accordance with ASC 360-10-35-15, "Impairment or Disposal of Long-Lived Assets" ("ASC 360-10-35-15"). The asset is regarded as not recoverable if the carrying amount exceeds the undiscounted future cash flows. The impairment loss is then calculated as the difference between the asset's carrying value and its fair value, which is calculated using a discounted cash flow model.

## **Accounting for restructuring costs**

In recording severance reserves for ongoing benefits, the Company accrues a liability when the following conditions have been met: the employees' rights to receive compensation are attributable to employees' services already rendered; the obligation relates to rights that vest or accumulate; payment of the compensation is probable; and the amount can be reasonably estimated. For one-time termination benefits which require employees to render services beyond a "minimum retention period", liabilities associated with employee termination benefits are recorded as employees render services over the future service period. Otherwise, liabilities associated with employee one-time termination benefits are recorded at the point when management has taken a decision to terminate a specific group of employees, the employees have been notified of the decision and the type and amount of benefits to be received by the employees is known. Liabilities for contract termination and other exit costs are recorded at fair value when a contract is formally terminated in accordance with the contract term, or the Company ceases using the right conveyed by the contract.

## **Income taxes**

The Company accounts for income taxes and uncertainty in income taxes recognised in the Company's financial statements in accordance with ASC 740, "Income Taxes" ("ASC 740"). ASC 740 prescribes a recognition threshold and measurement attribute for the financial statements recognition and measurement of a tax position taken or expected to be taken in a tax return. ASC 740 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

Current liabilities and assets are recognised for the estimated payable or refundable taxes on the tax returns for the current year. Deferred tax assets and liabilities are determined based on temporary differences between financial statement carrying amounts of existing assets and liabilities and their respective tax bases and includes the future tax benefit of existing net operating losses and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates and laws expected to be in effect in the years in which those temporary differences are expected to be recovered or settled. A valuation allowance is recorded against deferred tax assets in those cases when management does not believe that the realisation is more likely than not. While management believes that its judgements and estimates regarding deferred tax assets and liabilities are appropriate, significant differences in actual experience may materially affect the Company's future financial results.

In addition, significant judgement is required in determining the worldwide provision for income taxes. In the ordinary course of a global business, there are many transactions for which the ultimate tax outcome is uncertain. Many of these uncertainties arise as a consequence of intercompany transactions and arrangements. Although management believes that its tax return positions are supportable, no assurance can be given that the final outcome of these matters will not be materially different from amounts reflected in the income tax provisions and accruals. Such differences could have a material effect on the income tax provisions or benefits in the periods in which such determinations are made.

### **Earnings per share**

In accordance with ASC 260, "Earnings per Share" ("ASC 260"), basic earnings per share is computed by dividing net income attributable to Adecco shareholders by the number of weighted-average shares for the fiscal year. Diluted earnings per share reflects the maximum potential dilution that could occur if dilutive securities, such as stock options, non-vested shares or convertible debt, were exercised or converted into common shares or resulted in the issuance of common shares that would participate in net income attributable to Adecco shareholders.

### **Financial instruments**

In accordance with ASC 815, "Derivatives and Hedging" ("ASC 815"), all derivative instruments are initially recognised at fair value as either other current assets, other assets, other accrued expenses, or other liabilities in the accompanying consolidated balance sheets regardless of the purpose or intent for holding the derivative instruments. The derivatives are subsequently remeasured to fair value at the end of each reporting period. For derivative instruments designated and qualifying as fair value hedges, changes in the fair value of the derivative instruments as well as the changes in the fair value of the hedged item attributable to the hedged risk are recognised within the same line item in earnings. Any cash flow impact on settlement of these contracts is classified within the consolidated statements of cash flows according to the nature of the hedged item. For derivative instruments designated and qualifying as cash flow hedges, the effective portion of the changes in the fair value of derivative instruments is initially recorded as a component of accumulated other comprehensive income/(loss), net, in shareholders' equity and reclassified into earnings in the same period during which the hedged transaction impacts earnings. The ineffective portion of the change in fair value of the derivative instruments is immediately recognised in earnings. The cash flow impact on settlement of these contracts is classified according to the nature of the hedged item. For derivative instruments designated and qualifying as net investment hedges, changes in the fair value of the derivative instruments are recorded as a component of accumulated other comprehensive income/(loss), net, in shareholders' equity to the extent they are considered effective. These gains or losses will remain in equity until the related net investment is sold or otherwise disposed. The cash flow impact on settlement of these contracts is classified as cash flows from investing activities.

For derivative instruments that are not designated or that do not qualify as hedges under ASC 815, the changes in the fair value of the derivative instruments are recognised in other income/(expenses), net, within the consolidated statements of operations. Any cash flow impact on settlement of these contracts is classified as cash flows from investing activities.

### **Fair value measurement**

The Company accounts for assets and liabilities which are required to be recorded at fair value in accordance with ASC 820, "Fair Value Measurements" ("ASC 820"). Fair value is defined by ASC 820 as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 establishes a three-level fair value hierarchy that prioritises the inputs used to measure fair value. The hierarchy requires entities to maximise the use of observable inputs and minimise the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

- Level 1 – Quoted prices in active markets for identical assets and liabilities.
- Level 2 – Quoted prices in active markets for similar assets and liabilities, or other inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies, and similar techniques that use significant unobservable inputs.

The Company measures fair value using unadjusted quoted market prices. If quoted market prices are not available, fair value is based upon internally developed models that use, whenever possible, current market-based parameters, such as interest rate curves and currency exchange rates. The Company also utilises independent third-party pricing services. When appropriate, valuations are adjusted to reflect credit considerations, generally based on available market evidence.

# Adecco Group – Notes to consolidated financial statements

*in millions, except share and per share information*

## **CICE (tax credit for competitiveness and employment)**

At the end of 2012, the French government introduced a tax relief programme known as CICE (tax credit for competitiveness and employment) for all companies operating in France. For 2013, this provided employers with a tax credit of 4% on employee salaries up to 2.5 times the minimum wage; for 2014 and 2015, the amount of credit increased to 6%. The CICE earned each year is creditable against current income tax payable in France with any remaining amount paid after three years. Given the Company's current tax situation in France, the Company does not expect to receive the CICE receivables recorded until three years after it is earned.

In June 2015, the Company sold a portion of the CICE receivables of EUR 167 for cash proceeds of EUR 163 and in June 2014 sold a portion of the CICE receivable of EUR 113 for cash proceeds of EUR 109. Upon sale, the Company derecognised EUR 167 in June 2015 and EUR 113 in June 2014 of the CICE receivables as this transaction qualifies for sale treatment in accordance with ASC 860, "Transfers and Servicing" ("ASC 860") and the Company does not have any continuing involvement with the CICE receivable sold. The discount on the CICE receivable sold is recorded in interest expense in the consolidated statements of operations.

## **New accounting guidance**

In May 2014, the Financial Accounting Standards Board ("FASB") issued an Accounting Standards Update ("ASU") 2014-09 "Revenue from Contracts with Customers" (Topic 606): Revenue Recognition ("ASU 2014-09") that establishes a broad principle that would require an entity to recognise revenue to depict the performance of services or transfer of promised goods to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those services or goods. This guidance requires retrospective adoption either to each prior reporting period presented or as a cumulative effective adjustment as of the date of adoption, and is effective for the first interim period within annual reporting periods beginning after December 15, 2017. Early adoption is permitted from the first interim period within annual reporting periods beginning after December 15, 2016. The Company is currently assessing the impact of this guidance on the consolidated financial statements.

In November 2015, the FASB issued ASU 2015-17, "Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes" ("ASU 2015-17"). The amendments under ASU 2015-17 require that deferred tax liabilities and assets be classified as non-current in a classified statement of financial position. This guidance may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented. This guidance is effective for fiscal years beginning after December 15, 2016. Early adoption is permitted for all entities as of the beginning of any interim or annual reporting period. The Company is currently assessing the impact of this guidance on the consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02 "Leases (Topic 842)" that establishes a broad principle requiring a lessee to recognise in the statement of financial position a liability to make lease payments and a right-of-use asset representing its right to use the underlying asset for the lease term. Entities are required to use a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements. Full retrospective application is prohibited. The guidance is effective for annual periods beginning after December 15, 2018. Early adoption is permitted. The Company is currently assessing the impact of this guidance on the consolidated financial statements.

The Company early adopted ASU 2015-03 "Simplifying the Presentation of Debt Issuance Costs" ("ASU 2015-03") as of December 31, 2015 and applied the guidance retrospectively to all periods presented. Accordingly, debt issuance costs are now presented in the balance sheet as a direct deduction from the related debt liability rather than as an asset and resulted in a reclassification of debt issuance costs of EUR 5 as of December 31, 2015. Due to the adoption, the December 31, 2014 and 2013 debt issuance costs of EUR 4 and EUR 5, respectively, previously shown in "Other assets" were restated and are now shown net with their related debt in "Long-term debt, less current maturities".

### Presentation and reclassifications

Certain reclassifications have been made to prior years' amounts or balances including the adoption of ASU 2015-03 in order to conform to the current year presentation.

### Other disclosures required by Swiss law

<i>in EUR</i>	2015	2014	2013
Personnel expenses	2,260	2,020	1,983

The detailed disclosures regarding the executive remuneration that are required by Swiss law are included in the Remuneration Report.

### Note 2 - Acquisitions

The Company made acquisitions in 2015 and 2014 and did not make any material acquisition in 2013. The Company does not consider any of its 2015 or 2014 acquisition transactions to be material, individually or in the aggregate, to its consolidated balance sheets or results of operations.

The following table illustrates the aggregate impact of the 2015 and 2014 acquisitions:

<i>in EUR</i>	2015	2014
<b>Impact of acquisitions</b>		
Net tangible assets acquired	2	9
Identified intangible assets	28	5
Goodwill	43	21
Deferred tax liabilities	(5)	(2)
<b>Total consideration</b>	<b>68</b>	<b>33</b>

In April 2015, the Company acquired all outstanding common shares of Knightsbridge Human Capital Management Inc. ("Knightsbridge"), the Canadian market leader in career transition, talent and leadership development and recruitment services, for EUR 56, net of EUR 1 cash acquired. As a result of the Knightsbridge acquisition, the Company has become the market leader for Human Capital Solutions in Canada and reinforced its leadership position in key markets around the world. Goodwill of EUR 34 and intangible assets of EUR 26 were recorded in connection with Knightsbridge. The purchase price was funded with internal resources. Knightsbridge was consolidated by the Company as of April 1, 2015, and the results of Knightsbridge operations have been included in the consolidated financial statements since April 2015. The goodwill of EUR 34 arising from the acquisition consists largely of acquired expertise and increased penetration in the Canadian career transition and talent development market.

In 2014, the Company acquired all outstanding common shares of OnForce, Inc. ("OnForce"), a leading provider of freelancer management systems in North America, for EUR 30, net of EUR 3 cash acquired. As a result of the OnForce acquisition, Adecco has expanded its VMS outsourcing services to include the freelance market and has reinforced its strong position. Goodwill of EUR 18 and intangible assets of EUR 4 were recorded in connection with OnForce. The purchase price was funded with internal resources. OnForce was consolidated by the Company as of August 7, 2014, and the results of OnForce's operations have been included in the consolidated financial statements since August 2014. The goodwill of EUR 18 arising from the acquisition consists largely of acquired expertise and increased penetration in the freelance market.

Total acquisition related costs expensed in 2015 and 2014 were not significant. Acquisition related costs are included in SG&A within the consolidated statements of operations.

# Adecco Group – Notes to consolidated financial statements

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## Note 3 • Trade accounts receivable

in EUR	31.12.2015	31.12.2014
Trade accounts receivable	4,023	3,732
Allowance for doubtful accounts	(51)	(56)
<b>Trade accounts receivable, net</b>	<b>3,972</b>	<b>3,676</b>

## Note 4 • Property, equipment, and leasehold improvements

in EUR	31.12.2015		31.12.2014	
	Gross	Accumulated depreciation	Gross	Accumulated depreciation
Land and buildings	4	(2)	4	(2)
Furniture, fixtures, and office equipment	166	(139)	155	(130)
Computer equipment	245	(215)	234	(199)
Capitalised software	622	(536)	590	(477)
Leasehold improvements	236	(189)	231	(184)
<b>Total property, equipment, and leasehold improvements</b>	<b>1,273</b>	<b>(1,081)</b>	<b>1,214</b>	<b>(992)</b>

Depreciation expense was EUR 94, EUR 92, and EUR 101 for 2015, 2014, and 2013, respectively.

In addition, a write-down of EUR 45 due to changes in the expected use of certain capitalised software was recorded in 2015 and included in SG&A within the consolidated statements of operations. EUR 12 was recorded in the Japan segment and EUR 33 recorded in Corporate.

The Company recorded EUR 50, EUR 52, and EUR 52 of depreciation expense in connection with capitalised software in 2015, 2014, and 2013, respectively. The estimated aggregate depreciation expense related to computer software is EUR 40 in 2016, EUR 29 in 2017, EUR 11 in 2018, EUR 4 in 2019 and EUR 2 in 2020.

## Note 5 • Goodwill and intangible assets

The changes in the carrying amount of goodwill for the years ended December 31, 2015 and December 31, 2014, are as follows:

in EUR	France	North America	UK & Ireland	Germany & Austria	Japan	Italy	Benelux	Lee Hecht Harrison	Other	Total
<b>Changes in goodwill</b>										
<b>January 1, 2014</b>	<b>236</b>	<b>931</b>	<b>234</b>	<b>1,269</b>	<b>71</b>	<b>–</b>	<b>95</b>	<b>244</b>	<b>328</b>	<b>3,408</b>
Additions	1	18						2		21
Currency translation adjustment		127	16					16	(5)	154
<b>December 31, 2014</b>	<b>237</b>	<b>1,076</b>	<b>250</b>	<b>1,269</b>	<b>71</b>	<b>–</b>	<b>95</b>	<b>262</b>	<b>323</b>	<b>3,583</b>
Additions		9						34		43
Impairment charge				(648)					(92)	(740)
Currency translation adjustment		113	14		8			7	(10)	132
<b>December 31, 2015</b>	<b>237</b>	<b>1,198</b>	<b>264</b>	<b>621</b>	<b>79</b>	<b>–</b>	<b>95</b>	<b>303</b>	<b>221</b>	<b>3,018</b>

As of December 31, 2015 and December 31, 2014, the gross goodwill amounted to EUR 3,954 and EUR 3,770, respectively. As of December 31, 2015, accumulated impairment charges amounted to EUR 773 in Germany & Austria, EUR 88 in Australia & New Zealand, EUR 65 in UK & Ireland, and EUR 10 in India, and as of December 31, 2014, EUR 125 in Germany & Austria and EUR 62 in UK & Ireland.

In the third quarter of 2015, the Company performed an interim impairment test based on management's revised five-year projections for sales and earnings based on recent and proposed regulatory changes in Germany and the weaker macroeconomic outlook in certain markets of the Company's business in the third quarter of 2015 compared to the first and second quarter of 2015 and the end of 2014.

Step one of the goodwill impairment test which comprised discounted cash flow valuations and/or multiples analysis of all of the Company's reporting units led to the conclusion that there was no indication of impairment of goodwill except for the reporting units: Germany & Austria, Australia & New Zealand, and India. Accordingly, the Company proceeded to step two of the goodwill impairment test for those reporting units. In step two, the fair value of all assets and liabilities of the

reporting units was determined as if the reporting unit had been acquired on a stand-alone basis. The fair value of the reporting unit's assets and liabilities was then compared to the reporting unit's value as determined in step one with the excess considered to be the implied goodwill of the reporting unit which resulted in the recognition of a non-cash impairment charge related to goodwill of EUR 740 in the third quarter of 2015.

The Company performed its annual impairment test of goodwill in the fourth quarter of 2015, 2014, and 2013 and determined that there was no indication of impairment.

In determining the fair value of the reporting units, the Company uses expected future revenue growth rates and profit margins and for the long-term value a long-term growth rate of 2.0%. For each reporting unit, projected cash flows are discounted to their net present values. Discount rates used during the Company's goodwill impairment tests in 2015, 2014, and 2013 ranged from 7.2% to 14.5%.

The carrying amounts of other intangible assets as of December 31, 2015 and December 31, 2014, are as follows:

in EUR	31.12.2015		31.12.2014	
	Gross	Accumulated amortisation	Gross	Accumulated amortisation
<b>Intangible assets</b>				
Marketing related (trade names)	468	(42)	437	(36)
Customer base	452	(380)	417	(335)
Contract	28	(9)	25	(7)
Other	3	(3)	3	(3)
<b>Total intangible assets</b>	<b>951</b>	<b>(434)</b>	<b>882</b>	<b>(381)</b>

The carrying amount of indefinite-lived intangible assets was EUR 418 and EUR 400 as of December 31, 2015 and December 31, 2014, respectively. Indefinite-lived intangible assets consist mainly of trade names.

The Company performed its annual impairment test of indefinite-lived intangible assets in the fourth quarter of 2015, 2014, and 2013 and determined that there was no indication of impairment.

The estimated aggregate amortisation expense related to definite-lived intangible assets is EUR 29 in 2016, EUR 21 in 2017, EUR 21 in 2018, EUR 9 in 2019, EUR 3 in 2020, and EUR 16 thereafter. The weighted-average amortisation period for customer base intangible assets is five to ten years.

# Adecco Group – Notes to consolidated financial statements

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## Note 6 - Financing arrangements

### Short-term debt

The Company's short-term debt consists of borrowings under the French commercial paper programme and other short-term debt.

#### French commercial paper

In August 2010, Adecco International Financial Services BV, a wholly owned subsidiary of the Company, established a French commercial paper programme ("Billet de Trésorerie programme"). Under the programme, Adecco International Financial Services BV may issue short-term commercial paper up to a maximum amount of EUR 400, with maturity per individual paper of 365 days or less. The proceeds are used to fund

short-term working capital and borrowing requirements. The paper is usually issued at a discount and repaid at nominal amount at maturity. The discount represents the interest paid to the investors on the commercial paper. The programme is guaranteed by Adecco S.A. As of December 31, 2015 and December 31, 2014, EUR 10 and EUR 51, respectively, were outstanding under the programme, with maturities of up to 365 days. The weighted-average interest rate on commercial paper outstanding was 0.47% as of December 31, 2015 and 0.76% as of December 31, 2014.

#### Other short-term debt

As of December 31, 2015 and December 31, 2014, bank overdrafts and other short-term borrowings amounted to EUR 83 and EUR 37, respectively.

### Long-term debt

The Company's long-term debt as of December 31, 2015 and December 31, 2014 consists of the following:

in EUR	Principal at maturity	Maturity	Fixed interest rate	31.12.2015	31.12.2014
7-year guaranteed Euro medium-term notes	EUR 500	2022	1.5%	499	
8-year Swiss Franc fixed rate notes	CHF 125	2020	2.625%	115	104
6-year guaranteed Euro medium-term notes	EUR 400	2019	2.75%	399	398
7-year guaranteed Euro medium-term notes	EUR 500	2018	4.75%	497	496
5-year Swiss Franc fixed rate notes	CHF 350	2017	1.875%	322	291
4-year Swiss Franc fixed rate notes	CHF 350	2016	2.125%	321	291
Other				1	1
				<b>2,154</b>	<b>1,581</b>
Less current maturities				(322)	(1)
<b>Long-term debt, less current maturities</b>				<b>1,832</b>	<b>1,580</b>

#### 7-year guaranteed Euro medium-term notes

On May 18, 2015, Adecco International Financial Services BV, a wholly owned subsidiary of the Company, issued EUR 500 medium-term 7-year notes with a coupon of 1.5%, guaranteed by Adecco S.A., due on November 22, 2022, but callable by the Company at par within 3 months prior to maturity. The notes were issued within the framework of the Euro Medium-Term Note Programme and trade on the London Stock Exchange. The proceeds were used for general corporate purposes.

#### 8-year Swiss Franc fixed rate notes and

#### 5-year Swiss Franc fixed rate notes

On July 18, 2012, Adecco S.A. issued CHF 125 fixed rate notes with a coupon of 2.625% ("2020 notes") and CHF 250 fixed rate notes with a coupon of 1.875% ("2017 notes") due on December 18, 2020, and December 18, 2017, respectively. Furthermore, on October 19, 2012, the Company increased the outstanding 2017 notes by CHF 100. The notes were issued within the framework of the Euro Medium-Term Note Programme and trade on the SIX Swiss Exchange. The proceeds were used to fund the share buyback programme approved by the Board of Directors in June 2012. Interest is paid annually in arrears.



#### 6-year guaranteed Euro medium-term notes

On July 16, 2013, Adecco International Financial Services BV, a wholly owned subsidiary of the Company, issued EUR 400 medium-term 6-year notes with a coupon of 2.75%, guaranteed by Adecco S.A., due on November 15, 2019, but callable by the Company at par within 3 months prior to maturity. The notes were issued within the framework of the Euro Medium-Term Note Programme and trade on the London Stock Exchange. The proceeds were used for the refinancing of the existing 5-year guaranteed Euro medium-term notes due on April 28, 2014 and for general corporate purposes.

#### 7-year guaranteed Euro medium-term notes

In April 2011, Adecco International Financial Services BV, a wholly owned subsidiary of the Company, completed tender and exchange offers for the outstanding EUR 500 5-year guaranteed medium-term notes due 2014 ("2014 notes") and EUR 500 fixed rate guaranteed notes due 2013 ("2013 notes"), collectively "old notes" and issued new 7-year fixed rate notes for EUR 500 guaranteed by Adecco S.A., due on April 14, 2018 ("2018 notes"). The purpose of the transaction was to lengthen the Company's debt maturity profile and to take advantage of favourable market conditions.

The 2018 notes were issued within the framework of the Euro Medium-Term Note Programme and trade on the London Stock Exchange. Interest is paid annually in arrears at a fixed annual rate of 4.75%.

The exchange and tender were priced at 103.06% for the 2013 notes and at 111.52% for the 2014 notes. In relation to the tender of the old notes, the Company recognised a loss of EUR 11, included in other income/(expenses), net. In addition, a loss of EUR 10 relating to the exchange transaction was deferred and is amortised to interest expense over the life of the 2018 notes.

The Company has entered into fair value hedges of the 2018 notes, which are further discussed in Note 10.

#### 4-year Swiss Franc fixed rate notes

On February 8, 2012, Adecco S.A. issued CHF 350 fixed rate notes due on February 8, 2016 ("2016 notes"). The 2016 notes were issued within the framework of the Euro Medium-Term Note Programme and trade on the SIX Swiss Exchange. The proceeds were used for general corporate purposes. Interest is paid annually in arrears at a fixed annual rate of 2.125%.

Payments of long-term debt translated using December 31, 2015 exchange rates are due as follows:

<i>in EUR</i>	2016	2017	2018	2019	2020	Thereafter	Total
Payments due by year	322	322	497	399	115	499	2,154

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## Other credit facilities

### Committed multicurrency revolving credit facility

The Company maintains a committed EUR 600 multicurrency revolving credit facility with a maturity date of October 2018, which was amended in May 2014 for pricing and two new 1-year-extension options at the discretion of the banks. In May 2015, the first 1-year extension option was exercised and the maturity date of the credit facility was extended to October 2019. The facility is used for general corporate purposes including refinancing of advances and outstanding letters of credit. The interest rate is based on LIBOR, or EURIBOR for drawings denominated in Euro, plus a margin between

0.35% and 1.05% per annum, depending on certain debt-to-EBITDA ratios. A utilisation fee of 0.10%, 0.20%, and 0.40%, applies on top of the interest rate, for cash drawings of up to 33.33%, 66.67%, and above 66.67%, respectively, of the total commitment not used for letters of credit. The letter of credit fee equals the applicable margin, and the commitment fee equals 35% of the applicable margin. As of December 31, 2015 and December 31, 2014, there were no outstanding borrowings under the credit facility. As of December 31, 2015, the Company had EUR 500 available under the facility after utilising the Euro equivalent of EUR 100 in the form of letters of credit.

## Note 7 - Shareholders' equity

The summary of the components of authorised shares as of December 31, 2015, December 31, 2014, and December 31, 2013 and changes during those years are as follows:

	Outstanding shares	Treasury shares	Issued shares <sup>1</sup>	Conditional capital	Authorised shares
<b>Changes in components of authorised shares</b>					
<b>January 1, 2013</b>	<b>184,609,768</b>	<b>4,653,738</b>	<b>189,263,506</b>	<b>19,566,804</b>	<b>208,830,310</b>
Purchased over second trading line (share buyback)	(6,344,609)	6,344,609			
Other treasury share transactions	(127,159)	127,159			
<b>December 31, 2013</b>	<b>178,138,000</b>	<b>11,125,506</b>	<b>189,263,506</b>	<b>19,566,804</b>	<b>208,830,310</b>
Share cancellation		(10,181,696)	(10,181,696)		(10,181,696)
Purchased over second trading line (share buyback)	(4,606,873)	4,606,873			
Other treasury share transactions	(82,558)	82,558			
<b>December 31, 2014</b>	<b>173,448,569</b>	<b>5,633,241</b>	<b>179,081,810</b>	<b>19,566,804</b>	<b>198,648,614</b>
Share cancellation		(4,606,873)	(4,606,873)		(4,606,873)
Purchased over second trading line (share buyback)	(3,130,750)	3,130,750			
Other treasury share transactions	(3,594)	3,594			
<b>December 31, 2015</b>	<b>170,314,225</b>	<b>4,160,712</b>	<b>174,474,937</b>	<b>19,566,804</b>	<b>194,041,741</b>

<sup>1</sup> Shares at CHF 1 par value.

### Authorised shares and appropriation of available earnings

As of December 31, 2015, December 31, 2014, and December 31, 2013, Adecco S.A. had 4,166,804 shares of conditional capital reserved for issuance of common shares to employees and members of the Board of Directors upon the exercise of stock options. In addition, as of December 31, 2015, December 31, 2014, and December 31, 2013, Adecco S.A. was authorised by its shareholders to issue up to 15,400,000 shares in connection with the issuance of financial instruments, principally convertible bonds. The shares represent conditional capital authorised without time limitation and remain available for share issuance upon conversion of financial instruments issued or to be issued in the future. No options were outstanding as of December 31, 2015.

Adecco S.A. may only pay dividends based on the requirements of the Swiss Code of Obligations, Articles of Incorporation, and based on the shareholders' equity reflected in the stand-alone financial statements of Adecco S.A., the holding company of the Adecco Group, prepared in accordance with Swiss law. As of December 31, 2015, the stand-alone financial statements of Adecco S.A. included shareholders' equity of CHF 3,897 (EUR 3,580), of which CHF 174 represent share capital, CHF (285) represent treasury shares, and CHF 4,008 represent reserves and retained earnings. Of the CHF 4,008 balance, an amount of CHF 35 representing 20% of share capital, is restricted based on the Swiss Code of Obligations and cannot be distributed as dividends.

In 2015, upon approval at the Annual General Meeting of Shareholders, dividends for 2014 of CHF 2.10 per share, totaling EUR 348, were allocated from Adecco S.A.'s statutory reserves from capital contribution to free reserves and subsequently distributed to shareholders. For 2015, the Board of Directors of Adecco S.A. will propose two dividends for a total of CHF 2.40 per share outstanding for the approval of shareholders at the Annual General Meeting of Shareholders, whereas a dividend of CHF 0.90 shall be allocated from Adecco S.A.'s statutory reserves from capital contribution to free reserves and subsequently distributed to shareholders and a dividend of CHF 1.50 shall be directly distributed from voluntary retained earnings. The statutory reserves from capital contribution is classified as additional paid-in capital in the consolidated balance sheets.

### Treasury shares

In 2015, 2014, and 2013, the number of treasury shares acquired on the regular trading line amounted to 319,905, 409,631, and 428,473, respectively, and the net consideration paid amounted to EUR 20, EUR 23, and EUR 18, respectively.

In 2015, 2014, and 2013, the Company awarded 19,991 treasury shares, 16,335 treasury shares, and 6,009 treasury shares, respectively, to the Board of Directors as part of their compensation package (refer to section 5.1.1 "Board of Directors' compensation and shareholding" within the Remuneration Report). In addition, in 2015, 2014, and 2013, 296,320 treasury shares, 310,738 treasury shares, and 295,305 treasury shares, respectively, were used to settle share awards under the long-term incentive plan.

The Company launched the following share buyback programmes on a second trading line with the aim of subsequently cancelling the shares and reducing share capital:

- EUR 400 in June 2012 (completed in September 2013);
- EUR 250 in September 2013 (completed in November 2014);
- EUR 250 in November 2014 (acquired 3,707,500 shares for EUR 239 as of December 31, 2015 and was completed on January 20, 2016).

As of December 31, 2015, December 31, 2014, and December 31, 2013, Adecco S.A. held 3,130,750 shares, 4,606,873 shares, and 10,181,696 shares, respectively, acquired under the share buyback programmes. The Company has acquired 3,130,750 shares for EUR 207 in 2015, 4,606,873 shares for EUR 257 in 2014, and 6,344,609 shares for EUR 280 in 2013, respectively, under the share buyback programmes.

From January 1 to January 20, 2016, the Company acquired an additional 188,000 shares for EUR 11 to complete the EUR 250 share buyback launched in November 2014.

At the Annual General Meeting of Shareholders of Adecco S.A. held on April 21, 2015, the shareholders approved the cancellation of 4,606,873 treasury shares acquired until December 31, 2014 under the share buyback programmes and the corresponding reduction of Adecco S.A.'s share capital by 4,606,873 registered shares with a nominal value of CHF 1.00 each. The cancellation of 4,606,873 treasury shares was completed on June 26, 2015. Effective June 26, 2015, the share capital of the Company amounts to CHF 174 divided into 174,474,937 shares.

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The Board of Directors of Adecco S.A. will propose to the Annual General Meeting of Shareholders of April 21, 2016 a reduction of share capital through the cancellation of the remaining 3,318,750 repurchased shares on the second trading line that were not already cancelled by the Annual General Meeting 2015.

As of December 31, 2015, the treasury shares, excluding those acquired on the second trading line with the aim of subsequently cancelling the shares and reducing share capital, are

intended to be used for the settlement of the Company's long-term incentive plan (for further details refer to Note 8) as well as for the Board of Directors' compensation.

No dividends are distributed in relation to treasury shares.

#### **Accumulated other comprehensive income/(loss), net**

The components of accumulated other comprehensive income/(loss), net of tax, are as follows:

<i>in EUR</i>	31.12.2015	31.12.2014	31.12.2013
Currency translation adjustment	30	(75)	(282)
Unrealised gain on cash flow hedging activities	1	1	1
Pension-related adjustments	(44)	(34)	(26)
<b>Accumulated other comprehensive income/(loss), net</b>	<b>(13)</b>	<b>(108)</b>	<b>(307)</b>

In 2015, 2014, and 2013, an amount of EUR 3 (net of tax of EUR 1), EUR 2 (net of tax of EUR 1), and EUR 4 (net of tax EUR 1), respectively, was reclassified from accumulated other comprehensive income/(loss), net to SG&A in the statement of operations in connection with pension-related adjustments. Additionally, an amount of EUR 1 (net of tax of less than EUR 1) was reclassified from accumulated other comprehensive income/(loss), net to interest expense in the statement of operations in connection with cash flow hedging activities in 2013, whereas no significant amounts were reclassified in 2015 and 2014.

#### **Note 8 • Stock-based compensation**

As of December 31, 2015, the Company had non-vested share awards outstanding relating to its common shares. Compensation expense of EUR 21, EUR 15, and EUR 13 was recognised in 2015, 2014, and 2013, respectively, in connection with the non-vested share awards granted in 2015, 2014, and 2013. The total income tax benefit recognised related to stock compensation amounted to EUR 5 in 2015, EUR 4 in 2014, and EUR 3 in 2013.

#### **Non-vested share award plans**

Performance share awards were granted in March 2015, 2014, and 2013 to the members of the Executive Committee under the Company's long-term incentive plan ("LTIP"). The awards contain an undertaking to deliver a number of Adecco S.A. shares to the participants of the plan after the end of the performance period (end of performance period for the 2015, 2014, and 2013 awards: December 31, 2017, December 31, 2016, and December 31, 2015, respectively). The requisite service period represents three calendar years starting on January 1, 2015, January 1, 2014, and January 1, 2013, respectively. The delivery of the shares will be made, provided and to the extent that, the predefined market and performance targets are met. Those awards that do not vest due to lack of fulfilment lapse immediately.

The awards granted in 2014 and 2015 relate to:

- the relative change in the Company's shareholder value including reinvested dividends (total shareholder return "TSR" element), compared to that of a predefined group of peers ("relative TSR awards");
- the average adjusted Group EBITA margin ("EBITA margin awards") performance against a target for 2014 to 2016 for the grant 2014 and for 2015 to 2017 for the grant 2015: The adjusted EBITA margin of the Adecco Group is the EBITA as a percentage of revenues adjusted for restructuring and integration costs; and income or expenses relating to years prior to 2014 for the grant 2014 and prior to 2015 for the grant 2015 impacting revenues and/or EBITA, if material. EBITA refers to operating income before amortisation and impairment of goodwill and intangible assets. In case of significant acquisitions and/or divestitures, targets may be adjusted; and
- the adjusted diluted EPS of the Adecco Group ("EPS awards") performance against a target for 2016 for the grant 2014 and 2017 for the grant 2015: The adjusted diluted EPS of the Adecco Group is the diluted EPS adjusted for: restructuring and integration costs, net of income tax; income or expenses relating to prior years impacting net income attributable to Adecco shareholders, if material; and impairment of goodwill and intangible assets, net of income tax.

The awards granted in 2013 relate to:

- the relative change in the Company's shareholder value including reinvested dividends (total shareholder return "TSR" element), compared to that of a predefined group of peers ("relative TSR awards");
- the Company's TSR measured as the compound annual growth rate in the Company's shareholder value including reinvested dividends ("absolute TSR awards"); and
- simultaneous achievement of the targets related to relative TSR awards and absolute TSR awards and the degree of overachievement of the relative TSR target ("additional TSR awards").

In addition, service condition awards (restricted share unit awards "RSU awards") were granted in 2015, 2014, and 2013 to the members of the Executive Committee and to a further group of senior managers (approximately 250 individuals in total in each respective year) under the LTIP. The vesting of the RSU awards is not subject to performance targets, but to forfeiture provisions. Provided that the employment relationship continues:

- RSU awards granted to non-French employees will vest in equal portions over a period of three years at the anniversary of the date of grant.
- RSU awards granted to French employees cliff-vest at the second anniversary of the date of grant and their requisite service period represents two calendar years starting on January 1, 2015 for 2015 awards, January 1, 2014 for 2014 awards, and January 1, 2013 for 2013 awards.
- 2015 and 2014 RSU awards granted to the members of the Executive Committee cliff-vest after a period of three years following the date of grant.

The plan foresees that participants who terminate their employment with the Company at their own will and those who receive notice of termination for cause before the end of the performance period (in case of performance share awards) and before the end of the vesting period (in case of RSU awards), will no longer be entitled to the vesting of the awards. In case of an involuntary termination without cause before the end of the performance period, a time-weighted pro rata portion of the unvested performance share awards granted in 2015, 2014, and 2013 will vest at the regular vesting date, depending on the level of target achievement. In case of an involuntary termination without cause before the end of the vesting period, a time-weighted pro rata portion of the unvested RSU awards will vest at the regular vesting date.

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## TSR awards

The fair value of the relative, absolute and additional TSR awards (collectively "TSR awards") was determined based on the grant date market price of the Adecco S.A. share, less a discount for not being entitled to any dividends over the vesting period, multiplied by the probability factor estimated on the date of grant using a binomial model, with an additional discount applied to the TSR awards granted to French participants due to a 2-year post-vesting restriction on the sale of share awards. The binomial model runs a very large number of share price simulations based on various parameters (share prices, volatilities, dividends, maturity,

correlation, etc.). The average result of these simulations provides the probability that the Company's TSR targets will be achieved. The implied volatility was determined by reference to the implied volatilities of various listed options in the listed option market ("Eurex") and interpolated by calculation models. The expected dividend yield is based on expectations for future dividends from research analysts as well as implied dividend yields obtained from option prices traded in the Eurex. The risk-free rate is extracted from the Swiss government bond yield curve, which is constructed by interpolation out of the observed trading prices of various Swiss government bonds. The assumptions used are as follows:

	2015	2014	2013
<b>Assumptions used for the estimation of the fair value of the TSR awards</b>			
Implied at-the-money volatility	23.26%	24.25%	24.8%
Expected dividend yield	2.83%	3.03%	3.3%
Expected term	2.8 years	2.8 years	2.8 years
Risk-free rate	-0.68%	0.07%	0.16%

Since the probability of the market condition being met is considered in the fair value of the TSR awards, compensation expense is recognised on a straight-line basis over the requisite service period regardless of fulfilment of the market condition.

A summary of the status of the Company's non-vested TSR awards as of December 31, 2015, December 31, 2014, and December 31, 2013, and changes during those years are as follows:

	Relative TSR awards		Absolute TSR awards		Additional TSR awards	
	Number of shares	Weighted-average grant date fair value per share (in CHF)	Number of shares	Weighted-average grant date fair value per share (in CHF)	Number of shares	Weighted-average grant date fair value per share (in CHF)
<b>Summary of the non-vested TSR awards</b>						
<b>Non-vested share awards outstanding as of January 1, 2013</b>						
Granted	68,198	21	68,198	16	68,198	10
Forfeited	(1,895)	20	(1,895)	17	(1,895)	11
Lapsed	(26,650)	23	(26,650)	14	(26,650)	9
<b>Non-vested share awards outstanding as of December 31, 2013</b>						
Granted	65,594	20	65,594	17	65,594	11
Forfeited	19,325	27				
Forfeited	(3,805)	22	(2,816)	17	(2,816)	11
Lapsed	(17,279)	22	(2,916)	15	(17,279)	10
Vested			(14,363)	15		
<b>Non-vested share awards outstanding as of December 31, 2014</b>						
Granted	63,835	22	45,499	17	45,499	11
Forfeited	16,948	30				
Forfeited	(7,962)	27	(1,776)	16	(1,776)	10
Lapsed	(22,760)	19			(22,760)	12
Vested			(22,760)	18		
<b>Non-vested share awards outstanding as of December 31, 2015</b>						
	50,061	25	20,963	16	20,963	10

#### *EBITA margin awards and EPS awards*

The fair value of the EBITA margin awards and the EPS awards was determined based on the grant date market price of the Adecco S.A. share less a discount for not being entitled to any dividends over the vesting period. An additional discount is applied to determine the fair value of the EBITA margin awards and EPS awards granted to French participants due to a 2-year post-vesting restriction on the sale of share awards. Compensation expense of such performance condition share awards is recognised on a straight-line basis over the requi-

site service period, based on estimated achievement which is assessed on a quarterly basis. The expense impact of changes in the estimated attainment is recognised in the quarter of change as a cumulative adjustment to prior quarters' expense.

A summary of the status of the Company's non-vested EBITA margin awards and EPS awards as of December 31, 2015 and December 31, 2014, and changes during the year are as follows:

	EBITA margin awards		EPS awards	
	Number of shares	Weighted-average grant date fair value per share (in CHF)	Number of shares	Weighted-average grant date fair value per share (in CHF)
<b>Summary of the non-vested EBITA margin awards and EPS awards</b>				
Granted	38,647	65	38,647	65
Forfeited	(1,977)	66	(1,977)	66
<b>Non-vested share awards outstanding as of December 31, 2014</b>	<b>36,670</b>	<b>65</b>	<b>36,670</b>	<b>65</b>
Granted	33,897	72	33,897	72
Forfeited	(12,373)	70	(12,373)	70
<b>Non-vested share awards outstanding as of December 31, 2015</b>	<b>58,194</b>	<b>68</b>	<b>58,194</b>	<b>68</b>

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## RSU awards

The fair value of the RSU awards was determined based on the grant date market price of the Adecco S.A. share less a discount for not being entitled to any dividends over the vesting period. An additional discount is applied to determine the fair value of the RSU awards granted to French participants due to a 2-year post-vesting restriction on the sale of share awards. Compensation expense of such service condition

share awards is recognised on a straight-line basis over the requisite service period, taking into account estimated employee forfeitures.

A summary of the status of the Company's non-vested RSU awards as of December 31, 2015, December 31, 2014, and December 31, 2013, and changes during those years are as follows:

	Number of shares	Weighted- average grant date fair value per share (in CHF)
<b>Summary of non-vested RSU awards</b>		
<b>Non-vested share awards outstanding as of January 1, 2013</b>	<b>600,099</b>	<b>51</b>
Granted	350,650	50
Vested	(295,305)	52
Cancelled	(127)	50
Forfeited	(33,554)	49
<b>Non-vested share awards outstanding as of December 31, 2013</b>	<b>621,763</b>	<b>50</b>
Granted	280,904	67
Vested	(296,375)	50
Forfeited	(32,853)	58
<b>Non-vested share awards outstanding as of December 31, 2014</b>	<b>573,439</b>	<b>57</b>
Granted	252,529	68
Vested	(273,560)	50
Cancelled	(214)	67
Forfeited	(58,138)	64
<b>Non-vested share awards outstanding as of December 31, 2015</b>	<b>494,056</b>	<b>62</b>

In 2015, 9,373 RSU share awards and 22,713 TSR share awards were modified to guarantee vesting, irrespective of fulfilling the requisite service period condition. The modified TSR share awards are still subject to achieving the performance condition. The incremental expense related to the modification was EUR 1.

As of December 31, 2015, the total unrecognised compensation expense related to non-vested share awards amounted

to EUR 15. The cost is expected to be recognised over a weighted-average period of one and a half years. The total fair value of share awards vested in 2015, 2014, and 2013 amounted to EUR 22, EUR 19, and EUR 12, respectively. The excess tax benefits resulting from vesting of share awards in 2015 and 2014 amounted to EUR 1 and EUR 1 respectively, and were reported as cash flows from financing activities. The 2013 excess tax benefit resulting from vesting of share awards was not significant.



## Note 9 - Employee benefit plans

In accordance with local regulations and practices, the Company has various employee benefit plans, including defined contribution and both contributory and non-contributory defined benefit plans.

### Defined contribution plans and other arrangements

The Company recorded an expense of EUR 71 in 2015, EUR 66 in 2014, and EUR 64 in 2013, in connection with defined contribution plans, and an expense of EUR 45, EUR 38, and EUR 34 in connection with the Italian employee termination indemnity arrangement in 2015, 2014, and 2013, respectively.

The Company sponsors several non-qualified defined contribution plans in the USA for certain of its employees. These plans are partly funded through Rabbi trusts, which are consolidated in the Company's financial statements. As of December 31, 2015 and December 31, 2014, the assets held in the Rabbi trusts amounted to EUR 102 and EUR 89, respectively. The related pension liability totalled EUR 123 and EUR 109 as of December 31, 2015 and December 31, 2014, respectively.

Certain employees in Sweden are covered under the ITP multi-employer pension plan (employer identification number 55927) administered by a union. The data available from the administrator of the plan (Alecta) is not sufficient to determine the projected benefit obligation or the net assets attributable to the Company. Consequently, this plan is reported as a defined contribution plan. As of December 31, 2015 and December 31, 2014, Alecta managed approximately EUR 78,380 and EUR 69,500, respectively of plan assets on behalf of 2 million private individuals and 33,000 companies. Total contributions made by all plan members to this plan in 2014 amounted to approximately EUR 4,000. The information on total contributions made by all plan members in 2015 has not yet been published by Alecta. Contributions made to this plan by the Company amounted to EUR 3 in 2015, EUR 3 in 2014 and EUR 3 in 2013.

### Defined benefit plans

The Company sponsors defined benefit plans principally in Switzerland and the UK. These plans provide benefits primarily based on years of service and level of compensation, and are in accordance with local regulations and practices. The defined benefit obligations and related assets of all major plans are reappraised annually by independent actuaries. The measurement date in 2015 and 2014 for all defined benefit plans was December 31. Plan assets are recorded at fair value, and consist primarily of equity securities, debt securities, and alternative investments. The projected benefit obligation ("PBO") is the actuarial present value of benefits attributable to employee service rendered to date, including the effects of estimated future pay increases. The accumulated benefit obligation ("ABO") is the actuarial present value of benefits attributable to employee service rendered to date, but excluding the effects of estimated future pay increases.

Actuarial gains and losses are recognised as a component of other comprehensive income/(loss), net, in the period when they arise. Those amounts are subsequently recognised as a component of net period pension cost using the corridor method.

As of December 31, 2015, the defined benefit plans in the Netherlands were settled and going forward the Company will sponsor defined contribution plans in the Netherlands. The fair value of the plan assets exceeded the projected benefit obligation at the time of settlement. As a result, there were no significant cash payments required to settle the plan. A loss on settlement of EUR 8 was recorded as pension expense mainly due to the overfunded status of the plan at the time of settlement.

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The components of pension expense, net, for the defined benefit plans are as follows:

in EUR	Swiss plan			Non-Swiss plans		
	2015	2014	2013	2015	2014	2013
<b>Components of pension expense</b>						
Service cost	16	13	13	7	5	6
Interest cost	2	4	3	5	6	5
Expected return on plan assets	(7)	(6)	(6)	(3)	(4)	(3)
Amortisation of prior years' service costs	(1)	(1)		1	1	2
Amortisation of net (gain)/loss	1		2	(1)	1	
Loss recognised due to settlement				8		
<b>Pension expense, net</b>	<b>11</b>	<b>10</b>	<b>12</b>	<b>17</b>	<b>9</b>	<b>10</b>

The following table provides a reconciliation of the changes in the benefit obligations, the change in the fair value of assets, and the funded status of the Company's defined benefit plans as of December 31, 2015 and December 31, 2014:

in EUR	Swiss plan		Non-Swiss plans	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
<b>Pension liabilities and assets</b>				
<b>Projected benefit obligation, beginning of year</b>	<b>203</b>	<b>171</b>	<b>199</b>	<b>154</b>
Service cost	16	13	7	5
Interest cost	2	4	5	6
Participants contributions	51	39	1	1
Plan amendments				(1)
Actuarial (gain)/loss	9	19	(17)	36
Benefits paid	(54)	(46)	(3)	(3)
Curtailments				(1)
Settlement			(108)	
Foreign currency translation	21	3	4	2
<b>Projected benefit obligation, end of year</b>	<b>248</b>	<b>203</b>	<b>88</b>	<b>199</b>
<b>Plan assets, beginning of year</b>	<b>203</b>	<b>174</b>	<b>160</b>	<b>118</b>
Actual return on assets		18	(2)	36
Employer contributions	16	14	4	5
Participants contributions	51	39	1	1
Benefits paid	(54)	(46)	(2)	(2)
Settlement			(122)	
Foreign currency translation	20	4	3	2
<b>Plan assets, end of year</b>	<b>236</b>	<b>203</b>	<b>42</b>	<b>160</b>
<b>Funded status of the plan</b>	<b>(12)</b>	<b>(46)</b>	<b>(39)</b>	<b>(39)</b>
<b>Accumulated benefit obligation, end of year</b>	<b>243</b>	<b>199</b>	<b>84</b>	<b>189</b>

The following amounts are recognised in the consolidated balance sheets as of December 31, 2015 and December 31, 2014:

in EUR	Swiss plan		Non-Swiss plans	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
Pension-related assets			4	7
Pension-related liabilities	(12)		(50)	(46)
<b>Total</b>	<b>(12)</b>	<b>-</b>	<b>(46)</b>	<b>(39)</b>

As of December 31, 2015, the Company recognised a net loss of EUR 33 and EUR 10 for the Swiss defined benefit plan and for the non-Swiss defined benefit plans, respectively, in accumulated other comprehensive income/(loss), net. Furthermore, a net gain of EUR 2 and a net loss of EUR 3 of prior years' service costs were recognised in accumulated other comprehensive income/(loss), net, as of December 31, 2015, for the Swiss defined benefit plan and for the non-Swiss defined benefit plans, respectively. The net loss to be amortised from accumulated other comprehensive income/(loss), net, into earnings, over the next fiscal year amounts to EUR 4 for the Swiss defined benefit plan and EUR 1 for the non-Swiss defined benefit plans. In addition, a EUR 1 gain of prior years' service costs related to the Swiss defined benefit plans is to be amortised into earnings from accumulated other comprehensive income/(loss), net, over the next fiscal year. As of December 31, 2014, the Company recognised a net loss of EUR 19 and EUR 14 for the Swiss defined benefit plan and for the non-Swiss defined benefit plans, respectively, in accumulated other comprehensive income/(loss), net. Furthermore, a net gain of EUR 2 and a net loss of EUR 3 of prior years' service costs were recognised in accumulated other comprehensive income/(loss), net, as of December 31, 2014, for the Swiss defined benefit plan and for the non-Swiss defined benefit plans, respectively.

For plans with a PBO in excess of the fair value of plan assets as of December 31, 2015 and December 31, 2014, the total PBO was EUR 301 and EUR 252, respectively, and the fair value of the plan assets was EUR 239 and EUR 205, respectively.

Certain of the Company's pension plans have an ABO that exceeds the fair value of plan assets. For plans with an ABO that exceeds the fair value of plan assets, the aggregated ABO was EUR 291 and EUR 44 as of December 31, 2015 and December 31, 2014, respectively, and the fair value of the plan assets of those plans was EUR 239 and EUR 3, respectively.

The overall expected long-term rate of return on plan assets for the Company's defined benefit plans is based on inflation rates, inflation-adjusted interest rates, and the risk premium of equity investments above risk-free rates of return. Long-term historical rates of return are adjusted when appropriate to reflect recent developments.

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The assumptions used for the defined benefit plans reflect the different economic conditions in the various countries. The weighted-average actuarial assumptions are as follows:

in %	Swiss plan			Non-Swiss plans		
	2015	2014	2013	2015	2014	2013
<b>Weighted-average actuarial assumptions</b>						
Discount rate	0.8	1.1	2.2	2.7	2.4	2.8
Rate of increase in compensation levels	2.1	2.5	2.5	1.1	1.1	1.3
Expected long-term rate of return on plan assets	2.2	3.3	3.5	5.0	3.1	4.1

The investment policy and strategy for the assets held by the Company's pension plans focuses on using various asset classes in order to achieve a long-term return on a risk adjusted basis. Factors included in the investment strategy are the achievement of consistent year-over-year results, effective and appropriate risk management, and effective cash flow management. The investment policy defines a strategic asset allocation and a tactical allocation through bands within which the actual asset allocation is allowed to fluctuate. The strategic asset allocation has been defined through asset-liability studies that are undertaken at regular intervals by independent pension fund advisors or by institutional asset managers. Actual invested positions change over time based on short- and longer-term investment opportunities. Equity

securities include publicly-traded stock of companies located inside and outside Switzerland. Debt securities include corporate bonds from companies from various industries as well as government bonds. Alternative investments include interest rate risk management funds (liability driven investments) and foreign exchange forwards used to hedge the foreign exchange risk of alternative investments. Real estate funds primarily consist of investments made through a single real estate fund with daily pricing and liquidity.

The Swiss and non-Swiss pension plans' target weighted-average asset allocations as of December 31, 2015 and December 31, 2014, by asset category, are as follows:

in %	Swiss plan	Non-Swiss plans
	Target allocation range	Target allocation range
<b>Weighted-average asset allocations</b>		
Equity securities	20–40	0–5
Debt securities	15–50	5–65
Real estate	5–25	0–5
Other	0–50	0–55

The actual asset allocations of the plans are in line with the target asset allocations.

The fair values of the Company's pension plan assets as of December 31, 2015 and as of December 31, 2014 by asset category are as follows:

#### December 31, 2015

in EUR	Swiss plan				Non-Swiss plans			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Asset category</b>								
Cash and cash equivalents	1			1	1			1
Equity securities:								
• Switzerland	41			41				
• Rest of the world	57			57				
Debt securities:								
• Government bonds	3			3	16			16
• Corporate bonds	62			62	3			3
Alternative investments:								
• Commodity funds/private equity	10		8	18				
• Alternative investment funds		20		20	19			19
Real estate funds	33	1		34				
Other					3			3
<b>Total</b>	<b>207</b>	<b>21</b>	<b>8</b>	<b>236</b>	<b>42</b>			<b>42</b>

#### December 31, 2014

in EUR	Swiss plan				Non-Swiss plans			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Asset category</b>								
Cash and cash equivalents	7			7	1			1
Equity securities:								
• Switzerland	34			34				
• Rest of the world	43			43	17			17
Debt securities:								
• Government bonds	5			5	49			49
• Corporate bonds	54			54	17			17
Alternative investments:								
• Commodity funds/private equity	6		5	11				
• Liability driven investments ("LDI")						51		51
• Alternative investment funds	3	15		18	18			18
Real estate funds	30	1		31				
Other					2	5		7
<b>Total</b>	<b>182</b>	<b>16</b>	<b>5</b>	<b>203</b>	<b>104</b>	<b>56</b>		<b>160</b>

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A reconciliation of the change in the fair value measurement of the defined benefit plans' consolidated assets using significant unobservable inputs (Level 3) during the years ended December 31, 2015 and December 31, 2014 is as follows:

<i>in EUR</i>	<b>Swiss plan</b>
<b>Private equity funds</b>	
<b>Balance as of January 1, 2014</b>	<b>3</b>
Purchases, sales, and settlements, net	2
<b>Balance as of December 31, 2014</b>	<b>5</b>
Purchases, sales, and settlements, net	3
<b>Balance as of December 31, 2015</b>	<b>8</b>

The Company expects to contribute EUR 16 to its pension plan in Switzerland and EUR 2 to its non-Swiss plans in 2016.

Future benefits payments, which include expected future service, are estimated as follows:

<i>in EUR</i>	<b>Swiss plan</b>	<b>Non-Swiss plans</b>
<b>Future benefits payments</b>		
2016	62	3
2017	15	3
2018	14	3
2019	13	4
2020	12	5
Years 2021–2025	52	26

## Note 10 • Financial instruments

### Risk and use of derivative instruments

The Company conducts business in various countries and funds its subsidiaries in various currencies, and is therefore exposed to the effects of changes in foreign currency exchange rates. In order to mitigate the impact of currency exchange rate fluctuations, the Company assesses its exposure to currency risk and hedges certain risks through the use of derivative instruments. The Company has also issued fixed rate long-term notes. Accordingly, the Company may manage exposure to changes in fair value of fixed interest long-term debt through the use of derivative instruments.

The main objective of holding derivative instruments is to minimise the volatility of earnings arising from these exposures in the absence of natural hedges. The responsibility for assess-

ing exposures as well as entering into and managing derivative instruments is centralised in the Company's treasury department. The activities of the treasury department are covered by corporate policies and procedures approved by the Board of Directors, which limits the use of derivative instruments for trading and speculative purposes. Group management approves the hedging strategy and monitors the underlying market risks.

### Fair value of non-derivative financial instruments

The following table shows the carrying value and the fair value of non-derivative financial instruments as of December 31, 2015 and December 31, 2014:

in EUR	31.12.2015		31.12.2014	
	Carrying value	Fair value	Carrying value	Fair value
<b>Non-derivative financial instruments</b>				
Current assets:				
• Cash and cash equivalents	1,198	1,198	695	695
• Short-term investments	10	10	3	3
• Trade accounts receivable, net	3,972	3,972	3,676	3,676
Current liabilities:				
• Accounts payable	771	771	746	746
• Short-term debt	93	93	88	88
• Current maturities of long-term debt	322	323	1	1
Non-current liabilities:				
• Long-term debt, less current maturities	1,832	1,941	1,580	1,720

The Company uses the following methods and assumptions to estimate the fair value of each class of non-derivative financial instruments:

- Cash equivalents, trade accounts receivable, net, accounts payable, and short-term debt  
The carrying amount approximates the fair value given the short maturity of such instruments.

- Short-term investments  
The fair value for these instruments is based on quoted market prices.
- Long-term debt, including current maturities  
The fair value of the Company's publicly-traded long-term debt is estimated using quoted market prices (refer to Note 6 for details of debt instruments).

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### Fair value of derivative financial instruments

The following table shows the notional amount and the fair value of derivative financial instruments as of December 31, 2015 and December 31, 2014:

in EUR	Balance sheet location	Notional amount		Fair value	
		31.12.2015	31.12.2014	31.12.2015	31.12.2014
<b>Derivative assets</b>					
Derivatives designated as hedging instruments under ASC 815:					
• Interest rate swaps	Other assets	50	50	2	2
Derivatives not designated as hedging instruments under ASC 815:					
• Foreign currency contracts	Other current assets	1,266	449	38	19
• Cross-currency interest rate swap	Other assets	46		4	
<b>Derivative liabilities</b>					
Derivatives not designated as hedging instruments under ASC 815:					
• Foreign currency contracts	Other accrued expenses	400	1,105	(4)	(14)
<b>Total net derivatives</b>				<b>40</b>	<b>7</b>

In addition, accrued interest receivable on interest rate swaps of less than EUR 1 was recorded in other current assets as of December 31, 2015 and as of December 31, 2014. As of December 31, 2015, accrued interest receivable on cross-currency interest rate swaps of less than EUR 1 was recorded in other current assets.

The fair value of interest rate swaps and foreign currency contracts are calculated using the present value of future cash flows based on observable market inputs. The Company adds an adjustment for non-performance risk in the recognised measure of fair value of derivative instruments as well as a liquidity charge represented by the bid-ask spread of the outstanding derivatives. The non-performance adjustment reflects the Credit Default Swap ("CDS") applied to the exposure of each transaction. The Company uses the counterparty CDS spread in case of an asset position and its own CDS spread in case of a liability position. As of December 31, 2015 and December 31, 2014, the total impact of non-performance risk and liquidity risk was an adjustment of EUR 2 and EUR 1, respectively.

### Fair value hedges

Interest rate swap, with a notional amount of EUR 50 that contains a receipt of fixed interest rate amounts and payment of floating interest rate amounts, have been designated as fair value hedges of the 2018 notes for EUR 500 issued by Adecco International Financial Services BV. The outstanding contract has an original contract period of six years and expires in April 2018.



The gain and loss on the hedged fixed rate notes attributable to the hedged benchmark interest rate risk and the offsetting gain and loss on the related interest rate swaps, both reported as interest expense for 2015, 2014, and 2013 are as follows:

in EUR Derivative	Location of gain/(loss) on derivative recognised in earnings	Gain/(loss) on derivative recognised in earnings			Hedged item	Location of gain/(loss) on related hedged item recognised in earnings	Gain/(loss) on related hedged item recognised in earnings		
		2015	2014	2013			2015	2014	2013
Interest rate swaps	Interest expense	1	1	(3)	Long-term debt	Interest expense	(1)	(1)	3

In addition, the Company recorded a gain of less than EUR 1 in 2015, EUR 1 in 2014, and EUR 2 in 2013 in interest expense related to the amortisation of terminated hedges.

Furthermore, the net swap settlements that accrue each period are also reported in interest expense. No significant gains or losses were recorded in 2015, 2014, and 2013, due to ineffectiveness in fair value hedge relationships. No significant gains or losses were excluded from the assessment of hedge effectiveness of the fair value hedges in 2015, 2014, or 2013.

#### Cash flow hedges

There was an effective portion of gains on cash flow hedges recognised in other comprehensive income/(loss), net, of less than EUR 1 as of December 31, 2015, as of December 31, 2014, and as of December 31, 2013. As of December 31, 2015 and December 31, 2014, gains relating to cash flow hedges included as a component of accumulated other comprehensive income/(loss), net, amounted to EUR 1 in both years. No significant gains or losses were recorded in 2015, 2014, and 2013, due to ineffectiveness in cash flow hedge relationships. In 2015, 2014, and 2013, no significant gains or losses were excluded from the assessment of hedge effectiveness of the cash flow hedges. No significant reclassifications into earnings of gains and losses that are reported in accumulated other comprehensive income/(loss), net, are expected within the next 12 months.

#### Other hedge activities

The Company has entered into certain derivative contracts that are not designated or do not qualify as hedges under ASC 815. Foreign currency contracts and cross-currency interest rate swaps are used to hedge the net exposure of subsidiary funding advanced in the local operations' functional currency. Contracts are entered into, in accordance with the approved treasury policies and procedures, and represent economic hedges. Gains and losses on these contracts are recognised in earnings and are included in other income/(expenses), net, in the accompanying consolidated statements of operations.

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In connection with these activities, the Company recorded a net gain of EUR 5 in 2015, a net loss of EUR 2, and a net loss of EUR 4 in 2014 and 2013, respectively as follows:

in EUR Derivative	Location of gain/(loss) on derivative recognised in earnings	Gain/(loss) on derivative recognised in earnings			Hedged item	Location of gain/(loss) on related hedged item recognised in earnings	Gain/(loss) on related hedged item recognised in earnings		
		2015	2014	2013			2015	2014	2013
Cross-currency interest rate swaps	Other income/ (expenses), net	5			Loans and receivables to/ from subsidiaries	Other income/ (expenses), net	(4)		
Foreign currency contracts	Other income/ (expenses), net	(64)	(2)	16	Cash, loans, and receivables to/ from subsidiaries	Other income/ (expenses), net	68		(20)

## Credit risk concentration

Financial instruments that potentially expose the Company to concentrations of credit risk consist principally of cash investments, short-term investments, trade accounts receivable, and derivative financial instruments. The Company places its cash and short-term investments in major financial institutions throughout the world, which management assesses to be of high credit quality, in order to limit the exposure of each investment.

Credit risk, with respect to trade accounts receivable, is dispersed due to the international nature of the business, the

large number of customers, and the diversity of industries serviced. The Company's receivables are well diversified and management performs credit evaluations of its customers and, where available and cost-effective, utilises credit insurance.

To minimise counterparty exposure on derivative instruments, the Company enters into derivative contracts with several large multinational banks and limits the exposure in combination with the short-term investments with each counterparty.

## Note 11 • Fair value measurement

The following table represents the Company's assets and liabilities that are measured at fair value on a recurring basis as of December 31, 2015 and December 31, 2014, consistent with the fair value hierarchy provisions of ASC 820:

in EUR	Level 1	Level 2	Level 3	Total
<b>December 31, 2015</b>				
<b>Assets</b>				
Available-for-sale securities	10			10
Derivative assets		44		44
<b>Liabilities</b>				
Derivative liabilities		4		4
<b>December 31, 2014</b>				
<b>Assets</b>				
Available-for-sale securities	3			3
Derivative assets		21		21
<b>Liabilities</b>				
Derivative liabilities		14		14

**Note 12 • Other income/(expenses), net**

For the years 2015, 2014, and 2013, other income/(expenses), net, consist of the following:

<i>in EUR</i>	2015	2014	2013
Foreign exchange gain/(loss), net	5	(2)	(4)
Interest income	3	5	4
Proportionate net income of investee companies	10	7	3
Other non-operating income/(expenses), net	(5)	(5)	(5)
<b>Total other income/(expenses), net</b>	<b>13</b>	<b>5</b>	<b>(2)</b>

**Note 13 • Income taxes**

Adecco S.A. is incorporated in Switzerland and the Company operates in various countries with differing tax laws and rates. A substantial portion of the Company's operations are outside of Switzerland. Since the Company operates worldwide, the weighted-average effective tax rate will vary from year to year depending on the earnings mix by country. The weighted-average tax rate is calculated by aggregating pre-tax income or loss in each country in which the Company operates multi-

plied by the country's statutory income tax rate. Income before income taxes in Switzerland totalled EUR 88, EUR 114, and EUR 159 in 2015, 2014, and 2013, respectively. Foreign source income before income taxes amounted to EUR 158, EUR 713, and EUR 539 in 2015, 2014, and 2013, respectively.

The provision for income taxes consists of the following:

<i>in EUR</i>	2015	2014	2013
<b>Provision for income taxes</b>			
Current tax provision:			
• Domestic		(3)	15
• Foreign	207	200	86
<b>Total current tax provision</b>	<b>207</b>	<b>197</b>	<b>101</b>
Deferred tax provision/(benefit):			
• Domestic	(5)	(12)	(1)
• Foreign	34	2	40
<b>Total deferred tax provision/(benefit)</b>	<b>29</b>	<b>(10)</b>	<b>39</b>
<b>Total provision for income taxes</b>	<b>236</b>	<b>187</b>	<b>140</b>

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The difference between the provision for income taxes and the weighted-average tax rate is reconciled as follows for the fiscal years:

in EUR	2015	2014	2013
<b>Tax rate reconciliation</b>			
Income taxed at weighted-average tax rate	57	197	146
Items taxed at other than weighted-average tax rate	(41)	11	(27)
Non-deductible expenses and other permanent items	(52)	(21)	(3)
Non-deductible impairment of goodwill	228		
Tax treaty adjustment	(3)	(13)	
Net change in valuation allowance	55	12	25
Other, net	(8)	1	(1)
<b>Total provision for income taxes</b>	<b>236</b>	<b>187</b>	<b>140</b>

In 2015, 2014, and 2013, the reconciling item "items taxed at other than weighted-average tax rate" includes the French business tax. In accordance with French legislation, a portion of the business tax is computed based on added value and consequently, under U.S. GAAP, this component is reported as income tax. Furthermore, in 2015, 2014, and 2013, the reconciling item "items taxed at other than weighted-average tax rate" includes EUR 41, EUR 5, and EUR 42 positive impact related to the settlement of tax contingencies, and additionally the impact of CICE (tax credit for competitiveness and employment), which is non-taxable.

In 2015, 2014, and 2013, the reconciling item "non-deductible expenses and other permanent items" includes permanent items primarily related to intercompany provisions, foreign exchange, and other write-offs that are deductible for tax purposes, but have no impact on the consolidated financial statements.

In 2015 and 2014, the reconciling item "tax treaty adjustment" relates to an adjustment to income tax expense based on a double taxation treaty between two tax jurisdictions.

In 2015, the reconciling item "net change in valuation allowance" includes EUR 36 valuation allowance on current year Swiss losses, EUR 28, EUR 9, and EUR 7 valuation allowance on prior year and current year losses in Germany, Norway, and Australia, respectively. This was partially offset by a EUR 24 decrease in valuation allowance on prior year losses and changes in temporary differences in France. In 2014 and 2013, the reconciling item "net change in valuation allowance" includes EUR 14 and EUR 22 valuation allowance on current year losses and temporary differences in France, respectively.

As of December 31, 2015 and December 31, 2014, a deferred tax liability of EUR 10 and EUR 10, respectively, has been provided for non-Swiss withholding taxes and additional Swiss taxes due upon the future dividend payment of cumulative undistributed earnings which are not considered permanently reinvested. In 2015 and 2014, the Company has not provided for Swiss income taxes on one of its Swiss subsidiaries' undistributed earnings as such amounts are considered permanently reinvested. As of December 31, 2015 and December 31, 2014, such earnings amounted to approximately EUR 3,552 and EUR 2,809, respectively. Furthermore, in 2015 and 2014, the Company has not provided for income and withholding taxes on certain non-Swiss subsidiaries' undistributed earnings as such amounts are considered permanently reinvested. As of December 31, 2015 and December 31, 2014, such earnings amounted to approximately EUR 336 and EUR 352, respectively. It is not practicable to estimate the amount of taxes that would be payable upon remittance of these earnings.

Temporary differences that give rise to deferred income tax assets and liabilities are as follows:

<i>in EUR</i>	31.12.2015	31.12.2014
<b>Temporary differences</b>		
Net operating loss carryforwards and capital losses	280	220
Tax credits	10	12
Depreciation	6	9
Deferred compensation and accrued employee benefits	77	73
Allowance for doubtful accounts	8	9
Accrued expenses	78	86
Elimination of intercompany transactions	52	51
Other	8	18
<b>Gross deferred tax assets</b>	<b>519</b>	<b>478</b>
Unrecognised tax benefits provision, net	(16)	(21)
Valuation allowance	(268)	(215)
<b>Deferred tax assets, net</b>	<b>235</b>	<b>242</b>
Intangible assets book basis in excess of tax basis	(127)	(125)
Tax amortisation in excess of financial amortisation	(127)	(106)
Undistributed earnings of subsidiaries	(10)	(10)
Other	(3)	
<b>Deferred tax liabilities</b>	<b>(267)</b>	<b>(241)</b>
<b>Deferred tax assets/(liabilities), net</b>	<b>(32)</b>	<b>1</b>

Management's assessment of the realisation of deferred tax assets is made on a country-by-country basis. The assessment is based upon the weight of all available evidence, including factors such as the recent earnings history and expected future taxable income. A valuation allowance is recorded to reduce deferred tax assets to a level which, more likely than not, will be realised.

Valuation allowance on deferred tax assets of foreign and domestic operations increased by EUR 53 to EUR 268. Includ-

ed in the change of the valuation allowance is a net increase of EUR 76 for current and prior year's losses, a net decrease of EUR 20 due to changes in temporary differences, and a net decrease of EUR 3 related to changes in enacted tax rates and foreign currency fluctuations.

The following table summarises the deferred tax assets and deferred tax liabilities reported by the Company as of December 31, 2015 and December 31, 2014:

<i>in EUR</i>	Balance sheet location	31.12.2015	31.12.2014
Deferred tax assets – current	Other current assets	104	96
Deferred tax assets – non-current	Other assets	76	76
Deferred tax liabilities – current	Other accrued expenses	(2)	(6)
Deferred tax liabilities – non-current	Other liabilities	(210)	(165)
<b>Deferred tax assets/(liabilities), net</b>		<b>(32)</b>	<b>1</b>

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As of December 31, 2015, the Company had approximately EUR 1,554 of net operating loss carryforwards and capital losses. These losses will expire as follows:

in EUR	2016	2017	2018	2019	2020	Thereafter	No expiry	Total
Expiration of losses by year	12	44	12	11	10	903	562	1,554

The largest net operating loss carryforwards and capital losses are EUR 1,391 as of December 31, 2015 in Switzerland, France, Germany, the Netherlands, Belgium, the USA and the UK. The losses in the Netherlands, the USA, and Switzerland begin to expire in 2016, 2017 and 2021, respectively. The losses in France, Germany, Belgium and the UK do not expire. In addition, tax credits of EUR 10 are mainly related to Spain and the USA operations and begin to expire in 2016 and 2018, respectively.

As of December 31, 2015, the amount of unrecognised tax benefits including interest and penalties is EUR 48, of which EUR 38 would, if recognised, decrease the Company's effective tax rate. As of December 31, 2014, the amount of unrecognised tax benefits including interest and penalties was EUR 83, of which

EUR 69 would have, if recognised, decreased the Company's effective tax rate.

The Company recognises interest and penalties related to unrecognised tax benefits as a component of the provision for income taxes. As of December 31, 2015 and December 31, 2014, the amount of interest and penalties recognised in the balance sheet amounted to EUR 3 and EUR 8, respectively. The total amount of interest and penalties recognised in the statement of operations was a net benefit of EUR 5 in 2015, less than EUR 1 in 2014, and a net benefit of EUR 20 in 2013, respectively.

The following table summarises the activity related to the Company's unrecognised tax benefits excluding interest & penalties:

in EUR	Unrecognised tax benefits
<b>Balance as of January 1, 2013</b>	<b>187</b>
Increases related to current year tax positions	10
Expiration of the statute of limitations for the assessment of taxes	(13)
Settlements with tax authorities	(77)
Additions to prior years	10
Decreases to prior years	(36)
Foreign exchange currency movement	(8)
<b>Balance as of December 31, 2013</b>	<b>73</b>
Increases related to current year tax positions	9
Expiration of the statute of limitations for the assessment of taxes	(11)
Settlements with tax authorities	(3)
Additions to prior years	6
Decreases to prior years	(2)
Foreign exchange currency movement	3
<b>Balance as of December 31, 2014</b>	<b>75</b>
Increases related to current year tax positions	9
Expiration of the statute of limitations for the assessment of taxes	(13)
Settlements with tax authorities	(6)
Additions to prior years	2
Decreases to prior years	(24)
Foreign exchange currency movement	2
<b>Balance as of December 31, 2015</b>	<b>45</b>

In 2015, the items "decreases to prior years" and "settlements with tax authorities" include cash payments and reduction of net operating losses carryforwards of EUR 6, and a favourable impact of EUR 18 to income tax expense, mainly due to various settlements of contingencies. Furthermore, in 2015 the item "additions to prior years" mainly relates to changes in estimates due to current year audit activity and acquisitions.

In 2014, the item "settlements with tax authorities" includes cash payments and reduction of net operating losses carryforwards of EUR 3, due to various settlements of contingencies. Furthermore, in 2014, the item "additions to prior years" mainly relates to changes in estimates due to current year audit activity.

In 2013, the items "decreases to prior years" and "settlements with tax authorities" include EUR 106 related to various settlements of contingencies with a corresponding offset to net operating losses carryforwards of EUR 44, cash payments of EUR 31, of which EUR 29 were expected to be paid in 2014, and a favourable impact of EUR 17 to income tax expense. Furthermore, in 2013, the item "additions to prior years" mainly relates to changes in estimates due to current year audit activity.

The Company and its subsidiaries file income tax returns in multiple jurisdictions with varying statute of limitations. The open tax years by major jurisdiction are as follows:

Country	Open tax years
Australia	2014 onwards
Belgium	2013 onwards
Canada	2009 onwards
France	2012 onwards
Germany	2010 onwards
Italy	2011 onwards
Japan	2009 onwards
Mexico	2010 onwards
Netherlands	2011 onwards
Spain	2011 onwards
UK	2012 onwards
USA	2015 onwards

In certain jurisdictions, the Company may have more than one tax payer. The table above reflects the statute of limitations of years open to examination for the major tax payers in each major tax jurisdiction.

Based on the outcome of examinations, or as a result of the expiration of the statute of limitations for specific jurisdictions, it is reasonably possible that the related unrecognised tax benefits for tax positions taken regarding previously filed tax returns could materially change in the next 12 months from those recorded as liabilities for uncertain tax positions in the financial statements. An estimate of the range of the possible changes cannot be made until issues are further developed or examinations close.

Significant estimates are required in determining income tax expense and benefits. Various internal and external factors may have favourable or unfavourable effects on the future effective tax rate. These factors include, but are not limited to, changes in tax laws, regulations and/or rates, changing interpretations of existing tax laws or regulations, results of tax audits, and changes in the overall level of pre-tax earnings.

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## Note 14 • Earnings per share

The following table sets forth the computation of basic and diluted earnings per share:

in EUR (except number of shares)	2015		2014		2013	
	Basic	Diluted	Basic	Diluted	Basic	Diluted
<b>Numerator</b>						
<b>Net income attributable to Adecco shareholders</b>	<b>8</b>	<b>8</b>	<b>638</b>	<b>638</b>	<b>557</b>	<b>557</b>
<b>Denominator</b>						
<b>Weighted-average shares</b>	<b>172,526,685</b>	<b>172,526,685</b>	<b>176,267,821</b>	<b>176,267,821</b>	<b>180,511,706</b>	<b>180,511,706</b>
Incremental shares for assumed conversions:						
• Employee stock-based compensation		185,529		321,358		269,727
<b>Total average equivalent shares</b>	<b>172,526,685</b>	<b>172,712,214</b>	<b>176,267,821</b>	<b>176,589,179</b>	<b>180,511,706</b>	<b>180,781,433</b>
<b>Per share amounts</b>						
<b>Net earnings per share</b>	<b>0.05</b>	<b>0.05</b>	<b>3.62</b>	<b>3.61</b>	<b>3.09</b>	<b>3.08</b>

Stock options of 3,000 in 2014 and 7,150 in 2013, were excluded from the computation of diluted net income per share as the effect would have been anti-dilutive.

## Note 15 • Segment reporting

The Company is organised in a geographical structure plus the global business Lee Hecht Harrison, which corresponds to the primary segments. This structure is complemented by business lines. The segments consist of France, North America, UK & Ireland, Germany & Austria, Japan, Italy, Benelux, Nordics, Iberia, Australia & New Zealand, Switzerland, Emerging Markets, and Lee Hecht Harrison. The business lines consist of General Staffing (Office, Industrial) and Professional Staffing (Information Technology, Engineering & Technical, Finance & Legal, Medical & Science), as well as Solutions. Solutions comprises Career Transition & Talent Development ("CTTD"), and Business Process Outsourcing ("BPO") which includes Managed Service Programmes

("MSP"), Recruitment Process Outsourcing ("RPO"), and Vendor Management System ("VMS"). The classification of a specific branch into a business line for General Staffing and Professional Staffing is determined by the business line generating the largest revenue share in that specific branch.

The Company evaluates the performance of its segments based on operating income before amortisation and impairment of goodwill and intangible assets, which is defined as the amount of income before amortisation and impairment of goodwill and intangible assets, interest expense, other income/(expenses), net, and provision for income taxes. Corporate items consist of certain assets and expenses which are separately managed at the corporate level. Segment assets include current assets, property, equipment, and leasehold improvements, net, other assets, intangible assets, net, and goodwill, but exclude investments in subsidiaries and intercompany balances. The accounting principles used for the segment reporting are those used by the Company.



Revenues derived from temporary staffing represented 89% in 2015, 90% in 2014, and 91% in 2013 of the Company's revenues. The remaining portion was derived from permanent placement, outsourcing, career transition, and other services.

<i>in EUR</i>	France	North America	UK & Ireland	Germany & Austria	Japan	Italy	Benelux	Lee Hecht Harrison	Other	Corporate	Total
<b>2015 segment reporting</b>											
Revenues	4,714	4,670	2,285	1,713	1,119	1,300	1,089	396	4,724		22,010
Depreciation	(19)	(19)	(3)	(5)	(5)	(2)	(3)	(4)	(20)	(14)	(94)
Operating income before amortisation and impairment of goodwill and intangible assets	331	288	60	103	54	94	47	104	162	(162)	1,081
Amortisation of intangible assets											(41)
Impairment of goodwill											(740)
Operating income											300
Interest expense and other income/(expenses), net											(54)
Provision for income taxes											(236)
<b>Net income</b>											<b>10</b>
Capital expenditures	(9)	(15)	(2)	(3)	(10)	(2)	(2)	(3)	(18)	(33)	(97)
Segment assets	1,365	2,868	695	1,108	301	265	319	513	1,452	840	9,726
Long-lived assets <sup>1</sup>	244	152	12	10	18	9	5	16	135	27	628

<i>in EUR</i>	France	North America	UK & Ireland	Germany & Austria	Japan	Italy	Benelux	Lee Hecht Harrison	Other	Corporate	Total
<b>2014 segment reporting</b>											
Revenues	4,640	3,854	2,061	1,687	1,032	1,098	982	334	4,312		20,000
Depreciation	(23)	(16)	(4)	(6)	(4)	(2)	(4)	(3)	(20)	(10)	(92)
Operating income before amortisation and impairment of goodwill and intangible assets	280	205	49	77	57	65	45	98	160	(108)	928
Amortisation of intangible assets											(37)
Operating income											891
Interest expense and other income/(expenses), net											(64)
Provision for income taxes											(187)
<b>Net income</b>											<b>640</b>
Capital expenditures	(13)	(13)	(2)	(2)	(7)	(2)	(2)	(5)	(15)	(19)	(80)
Segment assets	1,332	2,494	693	1,745	270	228	300	447	1,477	450	9,436
Long-lived assets <sup>1</sup>	247	141	10	13	20	11	12	13	124	49	640

<sup>1</sup> Long-lived assets include fixed assets and other non-current assets.

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in EUR	France	North America	UK & Ireland	Germany & Austria	Japan	Italy	Benelux	Lee Hecht Harrison	Other	Corporate	Total
<b>2013 segment reporting</b>											
Revenues	4,735	3,726	1,907	1,620	1,118	960	929	319	4,189		19,503
Depreciation	(25)	(15)	(5)	(8)	(6)	(3)	(5)	(4)	(21)	(9)	(101)
Operating income before amortisation and impairment of goodwill and intangible assets	224	168	37	88	66	58	39	88	146	(93)	821
Amortisation of intangible assets											(42)
Operating income											779
Interest expense and other income/(expenses), net											(81)
Provision for income taxes											(140)
<b>Net income</b>											<b>558</b>
Capital expenditures	(11)	(22)	(2)	(3)	(3)	(1)	(4)	(4)	(15)	(16)	(81)
Segment assets	1,395	2,081	651	1,788	266	216	306	413	1,398	810	9,324
Long-lived assets <sup>1</sup>	204	134	11	18	19	10	11	15	115	29	566

Information by country is as follows:

in EUR	France	USA	UK	Germany	Japan	Italy	Switzerland	Rest of the world	Total
<b>Revenues</b>									
2015	4,807	4,537	2,275	1,649	1,122	1,304	485	5,831	22,010
2014	4,736	3,672	2,048	1,629	1,034	1,101	436	5,344	20,000
2013	4,818	3,520	1,896	1,571	1,121	964	422	5,191	19,503
<b>Long-lived assets<sup>1</sup></b>									
2015	254	155	12	10	18	9	25	145	628
2014	257	145	10	13	20	11	46	138	640
2013	215	140	11	18	19	11	27	125	566

<sup>1</sup> Long-lived assets include fixed assets and other non-current assets.

Revenues by business line are as follows:

<i>in EUR</i>	Office	Industrial	Information Technology	Engineering & Technical	Finance & Legal	Medical & Science	Solutions	Total
<b>Revenues</b>								
2015	5,269	11,097	2,588	1,133	912	407	604	22,010
2014	4,815	10,142	2,337	1,103	778	349	476	20,000
2013	4,949	9,627	2,249	1,138	751	364	425	19,503

#### Note 16 • Commitments and contingencies

The Company leases facilities under operating leases, certain of which require payment of property taxes, insurance, and maintenance costs. Operating leases for facilities are usually renewable at the Company's option.

Total rent expense under operating leases amounted to EUR 225 in 2015, EUR 211 in 2014 and EUR 221 in 2013. Future minimum annual lease payments under operating leases translated using December 31, 2015 exchange rates are as follows:

<i>in EUR</i>	2016	2017	2018	2019	2020	Thereafter	Total
Operating leases	181	128	90	63	43	37	542

As of December 31, 2015, the Company has future purchase and service contractual obligations of approximately EUR 258, primarily related to acquisitions of approximately EUR 143 (refer to Note 18 for further details), IT development and main-

tenance agreements, marketing sponsorship agreements, equipment purchase agreements, and other supplier commitments. Future payments under these arrangements translated using December 31, 2015 exchange rates are as follows:

<i>in EUR</i>	2016	2017	2018	2019	2020	Thereafter	Total
Purchase and service contractual obligations	208	37	9	3	1		258

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## **Guarantees**

The Company has entered into certain guarantee contracts and standby letters of credit that total EUR 666, including those letters of credit issued under the multicurrency revolving credit facility (EUR 100). The guarantees primarily relate to government requirements for operating a temporary staffing business in certain countries and are generally renewed annually. Other guarantees relate to operating leases and credit lines. The standby letters of credit mainly relate to workers' compensation in the USA. If the Company is not able to obtain and maintain letters of credit and/or guarantees from third parties then the Company would be required to collateralise its obligations with cash. Due to the nature of these arrangements and historical experience, the Company does not expect to be required to collateralise its obligations with cash.

## **Contingencies**

In the ordinary course of business, the Company is involved in various legal actions and claims, including those related to social security charges, other payroll-related charges, and various employment related matters. Although the outcome of the legal proceedings cannot be predicted with certainty, the Company believes it has adequately reserved for such matters.

## **Note 17 · Enterprise risk management**

The Company's Board of Directors, who are ultimately responsible for the risk management of the Company, has delegated its execution to Group management.

The enterprise risk management process is embedded into the Company's strategic and organisational context. The process is focused on managing risks as well as identifying opportunities. The Company's risk management process covers the significant risks for the Company including financial, operational, and strategic risks. All segments perform the risk management process on a regular basis and report their results to Group management. The Company's risk management activities consist of risk identification, risk assessment, risk response, and risk monitoring.

The Company's Enterprise Risk Management Steering Committee supports the segments when identifying risks. The Steering Committee has defined 16 overarching risk categories, which can have a significant impact on the Company's results. Those key recurring risk categories are, amongst others, economic environment, client attraction and retention, associate attraction and retention, employee attraction and retention, financial risk, Information Technology, change in regulatory/legal and political environment, compliance with laws, disruptive technologies. All identified risk categories have to be assessed by all segments within the Company.

The risk assessment includes the following steps: estimation of the potential risk impact on the financial results, assessment of the likelihood of the risk occurrence, assessment of the effectiveness of existing internal controls, and development of action plans needed to mitigate the risk to an acceptable level.

The risk assessment is aligned with the Company's organisational structure. The segments report to Group management a comprehensive risk assessment, including mitigating actions. At the Group management level, the individual segment results are reviewed and discussed with the segments before being consolidated. Risk monitoring is performed at Group level on a regular basis.

The financial reporting risk includes the failure to comply with external reporting requirements due to failure of internal controls and lack of knowledge of financial reporting requirements relating to accounting and reporting. The Company has implemented a Group Policy environment as well as an Internal Control System in order to mitigate the risk of failure to comply with financial reporting requirements. The Company's Internal Control System is designed to provide reasonable assurance to the Company's management and Board of Directors regarding the reliability of financial reporting and the preparation and fair presentation of its published consolidated financial statements.

The financial market risk primarily relates to foreign currency exchange rates and interest rates and is further discussed in Note 10. These exposures are actively managed by the Company in accordance with written policies approved by the Board of Directors. The Company's objective is to minimise, where deemed appropriate, fluctuations in earnings and cash flows associated with changes in foreign currency exchange rates and interest rates. It is the Company's policy to use a variety of derivative financial instruments to hedge these exposures in the absence of natural hedges.

The Company concluded that the risk management process has worked properly throughout 2015.

#### **Note 18 • Subsequent events**

On March 9, 2016, the Company announced that it has reached an agreement to make a recommended cash offer for the entire issued and to be issued ordinary share capital of Penna Consulting PLC ("Penna") of 365 pence per share. Penna is a UK AIM-listed company operating with three business units: career transition, talent development and recruitment solutions. The total consideration payable will be approximately GBP 105 (approximately EUR 143 using December 31, 2015 exchange rates). The acquisition is expected to be implemented by a Court-sanctioned scheme of arrangement and is expected to complete in the second quarter of 2016.

The Company has evaluated subsequent events through March 17, 2016, the date the consolidated financial statements were available to be issued. No other significant events occurred subsequent to the balance sheet date but prior to March 17, 2016 that would have a material impact on the consolidated financial statements.